|  |  |  |
| --- | --- | --- |
| Chief Executive Officer with 25+ years’ experience leading global teams to reach breakthrough results. An ethical leader with a passion for creating a purpose driven culture and a demonstrated commitment for the betterment of others.  An advanced strategic thinker with operational discipline who activates product and market investments creating sustainable revenue and a fierce competitive advantage. Motivated by disrupting existing value chains and creating transformative value for customers and stakeholders.  Experience of full P&L accountability for multi-billion-dollar revenue organizations, having lived in the USA and Asia. Deep expertise in Business Development, Supply Chain/Operations, Finance and Engineering. Significant experience with major industries including, Healthcare, Consumer, Industrial, Energy, Renewable Technologies, Mobility, Automotive, and Packaging. A highly connected executive with valued relationships with senior officers from major providers of digital technology.  **EXPERIENCE** | | **Personal Info**  **Phone**  +1 727 412 5314 |
| **Email**  [bdmuirii@gmail.com](mailto:bdmuirii@gmail.com) |
| **2020 - Present**  **2018-2019** | **Founding Partner**  *Steadfast Partners* An industrial technology advisory group founded by four seasoned C-suite executives with over 100 years of combined experience growing a small, regional manufacturer into a Fortune 150 global powerhouse. **Chief Executive Officer**  *EFI (Electronics for Imaging)*  *$1B technology company leading the worldwide transformation from analog to digital imaging*  Hired by the Board of Directors to rapidlly transform the organization’s performance and culture to deliver increased shareholder value.  Conducted accelerated 100-day enterprise assessment and subsequently, led company through a take private transaction, unlocking substantial shareholder value (purchase price represented a 45% premium 90-day VWAP).  Transaction was executed with overwhelming shareholder support (99.6% approval) and closed within first 9 months of tenure.  Set foundation for transformative value creation through operational optimization and supply chain redesign. | **Key Capabilities**  Digital Transformation  Cultural Transformation  Turnaround Leadership  **Board Membership**  Sykes Enterprises Incorporate, [NASDAQ: SYKE],*Tampa, FL – 2014 – present*  **Education**  **University of Florida**,*Gainesville, FL* **1992**   * *Masters, Business Administration*   **University of Florida**, *Gainesville, FL* **1992**   * *Bachelors, Industrial Engineering*   **Philanthropy**  Passionate about giving back to local and global communities.  ***Big Brother, Big Sisters***: volunteer with a little brother to provide positive role model, support and nurturing.  ***American Heart Association***  ***Special Forces Mentor***  **Languages**  Fluent in Spanish |
| **2013 - 2017** | **Chief Operating Officer**  *Jabil*  *$25B globally diversified manufacturing solutions company with 200,000 employees and 100+ manufacturing facilities.*  Responsible for Enterprise R&D, Engineering, Marketing & Sales Enablement, IT, Supply Chain, Security (IP and Physical), Quality, Lean & Operational Excellence and Chief Architect of Disruptive Innovation.  Architected an enterprise platform with market-differentiated, high-value capabilities – intellectual property, standardized and optimized systems, distinctive core competencies as well as environmental responsibility framework.   * Created near $2B plus incremental Sales pipeline as a result of Blue Sky launch and positioning of the companies leading capabilities. * Transformed horizontal capabilities into new, accretive vertical businesses – Innovative Supply Chain offering, scaled Innovation and Product Development business and launched additive manufacturing solutions. * Renovated corporate business model from electronic manufacturing services to more versatile global manufacturing services, shifting focus from pure electronics to diverse content. * Ensured customer confidence in brand protection against destructive corporate responsibility missteps. * Created innovative engineering organization leveraging expertise from diverse markets into emerging growth areas such as wearable computing, renewable energy and other technological disruptors. * Shaped Jabil’s technical value proposition across all markets and geographies resulting in Jabil’s being recognized as the preferred solutions provider for complex, accelerated product realization. |
| **2007 - 2013** | **Executive Vice President, Chief Executive Officer, Global Manufacturing Services**  *Jabil*  Singapore-based, executive leader responsible for $14 Billion Global Manufacturing Services business integrated across High Velocity, Enterprise & Infrastructure and Emerging Growth segments.   * Delivered hyper-growth ($8 Billion to $14 Billion) in segments while maximizing capital generation for other sectors. * Scaled Global Manufacturing Services to become the consistent financial performance leader within the Electronic Manufacturing Services industry. * Transformed Design organization as the critical lynchpin in engineering-led customer engagements in all verticals. * Transformed Supply Chain with industry-leading analytics around demand-driven supply chains and network optimization; established “Best in Class” in velocity. Industry recognized as the “Best in Class” in supply chain robustness in the face of natural disasters (e.g., Japan earthquake) |
| **2004 - 2007** | **Senior Vice President, Regional President, Asia**,*Shanghai, China*  *Jabil*  Based in Shanghai, China led all operations, Regional Business Development and Human Resources as first Regional President, Asia.   * Grew regional revenue from $1.3 Billion to $4.4 Billion. Consistently the most profitable region of the company * Opened Vietnam as a new market. Drove, rapid expansion of China & India operations (3 new facilities, ~$1B of revenue) * Secured Jabil’s first wins with indigenous customers in both China & India based on the demonstration of mutual respect, trust and untethered capabilities |
| **2002 - 2004** | **Vice President, Global Business Units**, *Florida*  *Jabil*  P&L accountability and executive sponsorship for company’s largest and most strategic customers: IBM, GE, Adtran, and Lucent   * Secured GE as a customer and grew the relationship to ~$100M. * Awarded GE’s highly sought after “Supplier of the Year Award”, in the never before accomplished first year * Executive lead role in the integration of Lucent Shanghai acquisition - one of the company’s most successful acquisitions. Developed Asia HQ, Worldwide design HQ and healthcare center of excellence. * Grew IBM relationship from zero to a global, technically differentiated ~$200M relationship |