

# THE FUNDAMENTAL RISK QUADRANGLE IN RISK MANAGEMENT, OPTIMIZATION AND STATISTICAL ESTIMATION<sup>1</sup>

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## Abstract

Random variables that stand for cost, loss or damage must be confronted in numerous situations. Dealing with them systematically for purposes in risk management, optimization and statistics is the theme of this presentation, which brings together ideas coming from many different areas.

Measures of risk can be used to quantify the hazard in a random variable by a single value which can substitute for the otherwise uncertain outcomes in a formulation of constraints and objectives. Such quantifications of risk can be portrayed on a higher level as generated from penalty-type expressions of “regret” about the mix of potential outcomes. A trade-off between an up-front level of hazard and the uncertain residual hazard underlies that derivation. Regret is the mirror image of utility, a familiar concept for dealing with gains instead of losses, but regret concerns hazards relative to a benchmark. It bridges risk measures and expected utility, thereby reconciling those two approaches to optimization under uncertainty.

Statistical estimation is inevitably a partner with risk management in handling hazards, which may be known only partially through a data base. However, a much deeper connection has come to light with statistical theory itself, in particular regression. Very general measures of error can associate with any hazard variable a “statistic” along with a “deviation” which quantifies the variable’s nonconstancy. Measures of deviation, on the other hand, are paired closely with measures of risk exhibiting “aversity.” A direct correspondence can furthermore be identified between measures of error and measures of regret. The fundamental quadrangle of risk developed here puts all of this together in a unified scheme.

**Keywords:** *risk quadrangle, risk measures, deviation measures, error measures, regret measures, relative utility, quantiles, superquantiles, value-at-risk, conditional value-at-risk, coherency, convexity, duality, stochastic optimization, generalized statistical regression.*

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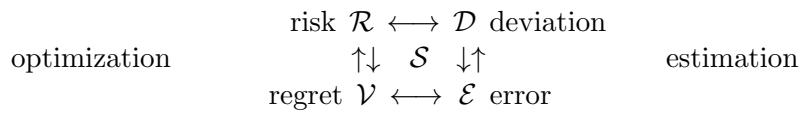
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# 1 Introduction

The challenges of dealing with risk pervade many areas of management and engineering. The decisions that have to be made in risky situations must nonetheless confront constraints on their consequences, no matter how uncertain those consequences may be. Furthermore, the decisions need to be open to comparisons which enable some kind of optimization to take place.

When uncertainty is modeled probabilistically with random variables, practical challenges arise about estimating properties of those random variables and their interrelationships. Information may come from empirical distributions generated by sampling, or there may only be databases representing information accumulated somehow or other in the past. Standard approaches to statistical analysis and regression in terms of expectation, variance and covariance may then be brought in. But the prospect is now emerging of a vastly expanded array of tools which can be finely tuned to reflect the various ways that risk may be assessed and, at least to some extent, controlled.



**Diagram 1:** The Fundamental Risk Quadrangle

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This paper is aimed at promoting and developing such tools in a new paradigm we call the *risk quadrangle*, which is shown in Diagram 1. It brings together several lines of research and methodology which, until now, been pursued separately in different professional areas with little inkling of their fertile interplay. The ideas in these areas form such a vast subject that a broad survey with full references is beyond feasibility. Our contribution here must, in part, be seen therefore as providing an overview of the connections, supplemented by instructive examples and the identification of issues in need of more attention. However, many new facts are brought to light along with new results and broad extensions of earlier results.

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- $\mathcal{R}(X)$  provides a numerical surrogate for the overall hazard in  $X$ ,
  - $\mathcal{D}(X)$  measures the “nonconstancy” in  $X$  as its uncertainty,
  - $\mathcal{E}(X)$  measures the “nonzeroness” in  $X$ ,
  - $\mathcal{V}(X)$  measures the “regret” in facing the mix of outcomes of  $X$ ,
  - $\mathcal{S}(X)$  is the “statistic” associated with  $X$  through  $\mathcal{E}$  and  $\mathcal{V}$ .

**Diagram 2:** The Quantifications in the Quadrangle.

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The context is that of random variables that can be thought of as standing for uncertain “costs” or “losses” in the broadest sense, not necessarily monetary (with a negative “cost” corresponding perhaps to a “reward”). The language of cost gives the orientation that we would like the outcomes of these random variables to be lower rather than higher, or to be held below some threshold. All sorts of indicators that may provide signals about hazards can be viewed from this perspective. The quadrangle elements provide numerical “quantifications” of them (not only finite numbers but in some cases  $\infty$ ) which can be employed for various purposes.

It will help, in understanding the quadrangle, to begin at the upper left corner, where  $\mathcal{R}$  is a so-called *measure of risk*. The specific sense of this needs clarification, since there are conflicting angles to the meaning of “risk.” In denoting a random cost by  $X$  and a constant by  $C$ , a key question is how to give meaning to a statement that  $X$  is “adequately”  $\leq C$  with respect to the preferences of a decision maker who realizes that uncertainty might inescapably generate some outcomes of  $X$  that are  $> C$ . The role of a risk measure  $\mathcal{R}$ , in the sense intended here, is to answer this question by aggregating the overall uncertain cost in  $X$  into a single numerical value  $\mathcal{R}(X)$  in order to

model “ $X$  adequately  $\leq C$ ” by the inequality  $\mathcal{R}(X) \leq C$ .

There are familiar ways of doing this. One version could be that  $X$  is  $\leq C$  on average, as symbolized by  $\mu(X) \leq C$  with  $\mu(X)$  the mean value, or in equivalent notation (both are convenient to maintain),  $EX \leq C$  with  $EX$  the expected value. Then  $\mathcal{R}(X) = \mu(X) = EX$ . A tighter version could be  $\mu(X) + \lambda\sigma(X) \leq C$  with  $\lambda$  giving a positive multiple of the standard deviation  $\sigma(X)$  so as to provide a safety margin reminiscent of a confidence level in statistics; then  $\mathcal{R}(X) = \mu(X) + \lambda\sigma(X)$ . The alternative idea that the inequality should hold at least with a certain probability  $\alpha \in (0, 1)$  corresponds to  $q_\alpha(X) \leq C$  with  $q_\alpha(X)$  denoting the  $\alpha$ -quantile of  $X$ , whereas insisting that  $X \leq C$  almost surely can be written as  $\sup X \leq C$  with  $\sup X$  standing for the essential supremum of  $X$ . Then  $\mathcal{R}(X) = q_\alpha(X)$  or  $\mathcal{R}(X) = \sup X$ , respectively.<sup>4</sup> However, these examples are just initial possibilities among many for which pros and cons need to be appreciated.

A typical situation in optimization that illustrates the compelling need for measures of risk revolves around a family of random “costs” that depend on a decision vector  $x$  belonging to a subset  $S \subset \mathbb{R}^n$ ,

$$X_i(x) \quad \text{for } i = 0, 1, \dots, m, \quad \text{where } x = (x_1, \dots, x_n). \quad (1.1)$$

The handicap is that  $x$  can usually do no more than influence the probability distribution of each of the “costs.” A potential aim in choosing  $x$  from  $S$  would be to keep the random variable  $X_i(x)$  adequately  $\leq c_i$  for  $i = 1, \dots, m$ , while achieving the lowest  $c_0$  such that  $X_0(x)$  is adequately  $\leq c_0$ . The way “adequately” is modeled could be different for each  $i$ , and the notion of a risk measure provides the perfect tool. A selection of risk measures  $\mathcal{R}_i$  that pins down the intended sense of “adequately” in each case leads a optimization problem having the form

$$\text{choose } x \in S \text{ to minimize } \mathcal{R}_0(X_0(x)) \text{ subject to } \mathcal{R}_i(X_i(x)) \leq c_i \text{ for } i = 1, \dots, m. \quad (1.2)$$

Besides pointing the way toward risk-oriented problem formulations to which optimization technology can successfully be applied, this illustration brings another issue to the foreground. In selecting a measure of risk  $\mathcal{R}_i$ , it may not be enough just to rely on  $\mathcal{R}_i$  having an appealing interpretation. An important consideration may be whether  $\mathcal{R}_i$  produces expressions  $\mathcal{R}_i(X_i(x))$  that behave reasonably as functions of  $x = (x_1, \dots, x_n)$ . Axioms laying out sensible standards for a measure of risk, such the *coherency* introduced in Artzner et al. [1999], are vital for that.<sup>5</sup>

Another idea in dealing with uncertainty in a random variable  $X$  is to quantify its nonconstancy through a *measure of deviation*  $\mathcal{D}$ , with  $\mathcal{D}(X)$  then being a generalization of  $\sigma(X)$ . Again, axioms have to be articulated. The distinction between  $\mathcal{D}$  and  $\mathcal{R}$  at the top of the quadrangle is essential, despite a very close connection, because of differences in axioms and roles played in applications.

Motivation for nonstandard measures of deviation is apparent in particular in finance because of the heavy concentration there on variance—or equivalently standard deviation—despite shortcomings in

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<sup>4</sup>Note that  $\mathcal{R}(X) = \sup X$  gives examples where  $\mathcal{R}(X)$  might be  $\infty$ .

<sup>5</sup>The axioms will be developed in Section 3 and their consequences for optimization problems like (1.2) fully pinned down in Section 5.

capturing dangerous “tail behavior” in probability distributions. In portfolio theory, the rate of return of the portfolio is a random variable  $X(x)$  depending on the vector  $x$  that gives the proportions of various securities included in the portfolio. Bounds are placed on  $\sigma(X(x))$  or this quantity is minimized subject to side conditions on  $x$ . Such an approach can be justified when the random variables have normal distributions, but when the heavy tail behavior of nonnormal distributions enters the scene, doubts arise. It may be better then to replace standard deviation by a different deviation measure, which perhaps could even act on  $X(x)$  asymmetrically.<sup>6</sup>

The introduction of nonstandard deviation measures  $\mathcal{D}$  in place of  $\sigma$  brings up the question of whether this might entail some kind of generalization in statistical theory itself. That is indeed one of the questions our quadrangle scheme is aimed at answering, as will be explained shortly.<sup>7</sup>

We turn now to the lower left corner of the quadrangle. In a *measure of regret*  $\mathcal{V}$ , the value  $\mathcal{V}(X)$  stands for the net displeasure perceived in the potential mix of outcomes of a random “cost”  $X$  which may sometimes be  $> 0$  (bad) and sometimes  $\leq 0$  (OK or better).<sup>89</sup> Regret comes up in penalty approaches to constraints in stochastic optimization and, in mirror image, corresponds to measures of “utility”  $\mathcal{U}$  in a context of gains  $Y$  instead of losses  $X$ , which is typical in economics:  $\mathcal{V}(X) = -\mathcal{U}(-X)$ ,  $\mathcal{U}(Y) = -\mathcal{V}(-Y)$ . Regret obeys  $\mathcal{V}(0) = 0$ , so in this pairing we have to focus on utility measures that have  $\mathcal{U}(0) = 0$ ; we say then that  $\mathcal{U}$  is a *measure of relative utility*. The interpretation is that, in applying  $\mathcal{U}$  to  $Y$ , we are thinking of  $Y$  not as absolute gain but gain relative to some threshold, e.g.,  $Y = Y_0 - B$  where  $Y_0$  is absolute gain and  $B$  is a benchmark.

Focusing on relative utility in this sense is a positive feature of the quadrangle scheme because it can help to capture the sharp difference in attitude toward outcomes above or below a benchmark that is increasingly acknowledged as influencing the preferences of decision makers.<sup>10</sup>

Measures of regret  $\mathcal{V}$ , like measures of deviation  $\mathcal{D}$ , are profoundly related to measures of risk  $\mathcal{R}$ , and one of our tasks will be to bring this all out. Especially important will be a one-to-one correspondence between measures of deviation and measures of risk under “aversity,” regardless of coherency. A powerful property of measures of regret, which soon will be discussed, is their ability to generate measures of risk through trade-off formulas. By means of such formulas, an optimization problem in the form of (1.2) may be recast in terms of regret instead of risk, and this can be a great simplification.<sup>11</sup>

Furthermore, by revealing a deep connection between risk measures and utility, regret reconciles the seemingly different approaches to optimization based on those concepts.

The interesting question already raised, of whether measures of deviation beyond standard deviation might fit into some larger development in statistical theory, is our next topic. It brings us to the lower right corner of the quadrangle, where we speak of a *measure of error*  $\mathcal{E}$  as assigning to a random variable  $X$  a value  $\mathcal{E}(X)$  that quantifies the nonzeroness in  $X$ . Classical examples are the  $\mathcal{L}^p$ -norms

$$\|X\|_1 = E|X|, \quad \|X\|_p = [E(|X|^p)]^{1/p} \text{ for } p \in (1, \infty), \quad \|X\|_\infty = \sup |X|, \quad (1.3)$$

but there is much more to think of besides norms.

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<sup>6</sup>The “two fund theorem” and other celebrated results of portfolio theory that revolve around standard deviation can be extended in this direction with CAPM equations replaced by other equations derived from alternative measures of deviation; cf. Rockafellar et al. [2006b].

<sup>7</sup>Nonstandard deviation measures are also connected to statistics through entropy analysis, cf. Grechuk et al. [2008].

<sup>8</sup>Regret in this sense is distinct from the notion of regret as “opportunity loss” in some versions of decision theory.

<sup>9</sup>In financial terms, if  $X$  and  $\mathcal{V}(X)$  have units of money,  $\mathcal{V}(X)$  can be the compensation deemed appropriate for taking on the burden of the uncertain loss  $X$ .

<sup>10</sup>This will be discussed in more detail in Section 4 in the case of utility expressions  $\mathcal{U}(Y) = E[u(Y)]$  for an underlying function  $u$ . Having  $\mathcal{U}(0) = 0$  corresponds to having  $u(0) = 0$ , which can be achieved by selecting a benchmark and shifting the graph of a given “absolute” utility so that benchmark point is at the origin of  $\mathbb{R}^2$ .

<sup>11</sup>This is mission of the Regret Theorem in Section 5.

Given an error measure  $\mathcal{E}$  and a random variable  $X$ , one can look for a constant  $C$  nearest to  $X$  in the sense of minimizing  $\mathcal{E}(X - C)$ . The resulting minimum “ $\mathcal{E}$ -distance,” denoted by  $\mathcal{D}(X)$ , turns out to be a deviation measure (under assumptions explained later). The  $C$  value in the minimum, denoted by  $\mathcal{S}(X)$ , can be called the “*statistic*” associated with  $X$  by  $\mathcal{E}$ . The case of  $\mathcal{E}(X) = \|X\|_2$  produces  $\mathcal{S}(X) = EX$  and  $\mathcal{D}(X) = \sigma(X)$ , but many other examples will soon be seen.

The emergence of a particular deviation measure  $\mathcal{D}$  and statistic  $\mathcal{S}$  from the choice of an error measure  $\mathcal{E}$  has intriguing implications for statistical estimation in the sense of generalized regression. There is furthermore a deep connection between regression and an optimization problem like (1.2). The  $x$ -dependent random variables  $X_i(x)$  there might be replaced by convenient approximations  $\hat{X}_i(x)$  developed through regression, and the particular mode of regression might have significant consequences. We will get back to this shortly.

The optimization and estimation sides of the quadrangle are bound together not only through such considerations, but also in a more direct manner. The rule that projects from  $\mathcal{E}$  onto  $\mathcal{D}$  is echoed by a certainty-uncertainty *trade-off formula* which projects a regret measure  $\mathcal{V}$  onto a risk measure  $\mathcal{R}$ . This formula, in which  $C + \mathcal{V}(X - C)$  is minimized over  $C$ , generalizes a rule in Rockafellar and Uryasev [2000], Rockafellar and Uryasev [2002], for VaR-CVaR computations. It extends the insights gained beyond that by Ben-Tal and Teboulle [2007] in a context of expected utility, and lines up with still broader expressions for risk in Krouskal [2007]. Under a simple relationship between  $\mathcal{V}$  and  $\mathcal{E}$ , the optimal  $C$  value in the trade-off is the same statistic  $\mathcal{S}(X)$  as earlier, but that conceptual bond has been missed. Nothing has hitherto suggested that “error” in its context of approximation might be inherently related to the very different concept of “regret” and, through that, to “utility.”

Altogether, we arrive in this way at a “quadrangle” of quantifications having the descriptions in Diagram 2 and the interconnections in Diagram 3.<sup>12</sup> More details will be furnished in Section 3, after the assumptions needed to justify the relationships have been explained.

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$$\begin{aligned}\mathcal{R}(X) &= EX + \mathcal{D}(X), & \mathcal{D}(X) &= \mathcal{R}(X) - EX \\ \mathcal{V}(X) &= EX + \mathcal{E}(X), & \mathcal{E}(X) &= \mathcal{V}(X) - EX \\ \mathcal{R}(X) &= \min_C \{ C + \mathcal{V}(X - C) \}, & \mathcal{D}(X) &= \min_C \{ \mathcal{E}(X - C) \} \\ \operatorname{argmin}_C \{ C + \mathcal{V}(X - C) \} &= \mathcal{S}(X) = \operatorname{argmin}_C \{ \mathcal{E}(X - C) \}\end{aligned}$$

**Diagram 3: The General Relationships**

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The paired arrows on the sides of Diagram 1, in contrast to the two-way arrows on the top and bottom, correspond to the fact that the simple formulas in Diagram 3 for getting  $\mathcal{R}$  and  $\mathcal{D}$  from  $\mathcal{V}$  and  $\mathcal{E}$  are not uniquely invertible. Antecedents  $\mathcal{V}$  and  $\mathcal{E}$  for  $\mathcal{R}$  and  $\mathcal{D}$  always exist, even in multiplicity,<sup>13</sup> so the real issue for inversion is the identification of *natural, nontrivial* antecedents. That is a large topic with many good answers in the examples in Section 2 and broader principles in Section 3.

More must be said now about how the quadrangle relates to statistical estimation in the form of regression, and the motivation coming from that. Broader approaches to regression than classical “least-squares” are not new, but the description to be given here is unprecedently broad.

<sup>12</sup>The “ $\operatorname{argmin}$ ” notation refers to the  $C$  values that achieve the “min.”

<sup>13</sup>For instance  $\mathcal{V}(X) = \mathcal{R}(X) + \alpha|EX|$  and  $\mathcal{E}(X) = \mathcal{D}(X) + \alpha|EX|$  with  $\alpha > 0$ .

Regression is a way of approximating a random variable  $Y$  by a function  $f(X_1, \dots, X_n)$  of one or more other random variables  $X_j$  for purposes of anticipating outcome properties or trends. It requires a way of measuring how far the random difference  $Z_f = Y - f(X_1, \dots, X_n)$  is from 0. That, clearly, is where error measures  $\mathcal{E}$  can come in. The norms (1.3) offer choices, but there may be incentive for using asymmetric error measures  $\mathcal{E}$  that look at more than just  $|Z_f|$ . When  $Y$  has cost or hazard orientation, underestimations  $Y - f(X_1, \dots, X_n) > 0$  may be more dangerous than overestimations  $Y - f(X_1, \dots, X_n) < 0$ .

For an error measure  $\mathcal{E}$  and a collection  $\mathcal{C}$  of regression functions  $f$ , the basic problem of regression for  $Y$  with respect to  $X_1, \dots, X_n$  is to

$$\text{minimize } \mathcal{E}(Z_f) \text{ over } f \in \mathcal{C}, \text{ where } Z_f = Y - f(X_1, \dots, X_n). \quad (1.4)$$

An immediate question that comes to mind is how one such version of regression might differ from another and perhaps be better for some purpose. We provide a simple but revealing answer. As long as  $\mathcal{C}$  has the property that it includes with each  $f$  all the translates  $f + C$  for constants  $C$ , problem (1.4) has the following interpretation:

$$\text{minimize } \mathcal{D}(Z_f) \text{ over all } f \in \mathcal{C} \text{ such that } \mathcal{S}(Z_f) = 0, \quad (1.5)$$

where  $\mathcal{D}$  and  $\mathcal{S}$  are the deviation measure and statistic associated with the error measure  $\mathcal{E}$ . In such generality, and with additional features as well,<sup>14</sup> this is a new result, but it builds in part on our earlier theorem in Rockafellar et al. [2008] for the case of linear regression functions  $f$ .

Factor models for simplifying work with random variables ordinarily rely on standard least-squares regression, which corresponds here to  $\mathcal{E}$  being the  $\mathcal{L}^2$  norm in (1.3), so that  $\mathcal{D}(Z_f)$  is  $\sigma(Z_f)$  and  $\mathcal{S}(Z_f)$  is  $\mu(Z_f)$ . Suppose, for instance, that the “costs” in (1.1) have the form

$$X_i(x) = g_i(x, V_1, \dots, V_r) \text{ with respect to random variables } V_k. \quad (1.6)$$

The random variables  $V_k$  may have various interdependencies which can be treated by thinking of them as reflecting the outcomes of certain other, more “primitive,” random variables  $W_1, \dots, W_s$ . This can suggest approximating them through regression as

$$V_k \approx \hat{V}_k = f_k(W_1, \dots, W_s) \text{ for } f_k \in \mathcal{C}_k \text{ and an error measure } \mathcal{E}_k, \quad (1.7)$$

which leads to approximating  $X_i(x)$  by

$$\hat{X}_i(x) = g_i(x, \hat{V}_1, \dots, \hat{V}_r) \text{ for } i = 0, 1, \dots, m. \quad (1.8)$$

In the optimization problem (1.2), this replaces the objective and constraint functions  $\mathcal{R}_i(X_i(x))$  by different functions  $\mathcal{R}_i(\hat{X}_i(x))$ . How will that change the solution? What guarantee is there that a solution to the altered problem will be close to a solution to the original problem?

That question has received very little attention so far, although we raised it in Rockafellar et al. [2008] as suggesting that the error measures  $\mathcal{E}_k$  in (1.7) should be “tuned” somehow to the quantification of risk by  $\mathcal{R}_i$ . We did show there, at least, that if  $g_i(x, V_1, \dots, V_m) = x_1 V_1 + \dots + x_m V_m$ , the  $\mathcal{E}_k$ ’s should be the error measure  $\mathcal{E}_i$  in the same quadrangle as the risk measure  $\mathcal{R}_i$ . Then the expressions  $\mathcal{R}_i(X_i(x))$  and  $\mathcal{R}_i(\hat{X}_i(x))$  will be closer to each other as functions of  $x$  than otherwise. Although we

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<sup>14</sup>See the Regression Theorem in Section 5. In general,  $\mathcal{S}$  can assign an interval of values, so the constraint in (1.5) would better be written as  $0 \in \mathcal{S}(Z_f)$ .

do not pursue that further in this survey, we hope that the quadrangle framework we furnish will help to stimulate more research on the matter.

In the plan of the paper after this introduction, we will first pass in Section 2 to examples of quadrangles that help to underscore our intentions and provide guidance for theory and applications. This is a compromise in which we, and the reader, are held back to some extent by the postponement of precise definitions and assumptions that only come in Section 3. It is an unusual way of proceeding, but we take this path from the conviction that providing motivation in advance of technical details is essential for conveying the attractions of this wide-ranging subject.

Section 3 showcases the Quadrangle Theorem which supports the formulas and relationships in Diagrams 1, 2, and 3 and specifies the key properties of the quantifiers  $\mathcal{R}$ ,  $\mathcal{D}$ ,  $\mathcal{V}$  and  $\mathcal{E}$  that propagate through the scheme. Although some connections have already been indicated elsewhere, this result is new in its generality and creation of the entire quadrangle with  $\mathcal{V}$  and its associated utility  $\mathcal{U}$ . Also new in Section 3 in similar degree are the Scaling Theorem, the Mixing Theorem and the Reverting Theorem, which furnish means of constructing additional instances of quadrangles from known ones.

Interpretations and results beyond the basics in Section 3 are provided in Section 4 as an aid to more specialized applications. The main contribution there is the Expectation Theorem, concerned with the “expectation quadrangles” we are about to describe. In particular, it enables us to justify a number of the examples in Section 2 and show how they can be extended. Section 5 presents in more detail the role of the risk quadrangle in applications to optimization, as in problem (1.2), and generalized regression as in problem (1.4).<sup>15</sup> The Convexity Theorem indicates how “convex dependence” of the random variables  $X_i(x)$  in (1.1) with respect to  $x$  passes over to convexity of the expressions  $\mathcal{R}_i(X_i(x))$  in (1.2) under natural assumptions on  $\mathcal{R}_i$ . The Regret Theorem provides a far-reaching new generalization of a well known device from Rockafellar and Uryasev [2002] for facilitating the solution of optimization problems (1.2) when  $\mathcal{R}_i$  is a CVaR risk measure. The Regression Theorem in Section 5 handles problem (1.4) on level beyond anything previously attempted.

Duality will occupy our attention in Section 6. Each of the quantifiers  $\mathcal{R}$ ,  $\mathcal{D}$ ,  $\mathcal{E}$ ,  $\mathcal{V}$ , has a dual expression in the presence of “closed convexity,” a property we will build into them in Section 3. This is presented in the Envelope Theorem. Such dualizations shed additional light on modeling motivations. Although the dualization of a risk measure  $\mathcal{R}$  has already been closely investigated, its advantageous coordination with the dualization of  $\mathcal{V}$  is new here together with its echoes in  $\mathcal{D}$  and  $\mathcal{E}$ .

**Expectation Quadrangles.** Many examples, but by no means all, will fall into the category that we call the *expectation case* of the risk quadrangle. The special feature in this case is that

$$\mathcal{E}(X) = E[e(X)], \quad \mathcal{V}(X) = E[v(X)], \quad \mathcal{U}(Y) = E[u(Y)], \quad (1.9)$$

for functions  $e$  and  $v$  on  $(-\infty, \infty)$  related to each other by

$$e(x) = v(x) - x, \quad v(x) = e(x) + x, \quad (1.10)$$

and on the other hand,  $v$  corresponding to relative utility  $u$  through

$$v(x) = -u(-x), \quad u(y) = -v(-y). \quad (1.11)$$

The  $\mathcal{V} \leftrightarrow \mathcal{E}$  correspondence in Diagram 3 holds under (1.9), while (1.10) ensures that  $\mathcal{V}(X) = -\mathcal{U}(-X)$  and  $\mathcal{U}(Y) = -\mathcal{V}(-Y)$ . The consequences for the  $\mathcal{S}$ ,  $\mathcal{R}$  and  $\mathcal{D}$  components of the quadrangle, as generated by the other formulas in Diagram 3, will be discussed in Section 4.

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<sup>15</sup>Other issues in statistical “estimation,” such as the convergence of approximations based on sampling are not taken up here despite their great importance in the long run. This is due to the lack of space and, in some cases, the imperfect state of current knowledge. Interesting research challenges abound.

Expected utility is a central notion in decision analysis in economics and likewise in finance, cf. Föllmer and Schied [2004]. Expected error expressions similarly dominate much of statistics, cf. Gneiting [2011]. Expectation quadrangles provide the connection to those bodies of theory in the development undertaken here. However, the quadrangle scheme also reveals serious limitations of the expectation case. Many attractive examples do not fit into it, as will be clear in the sampling of Section 2. Even expressions  $\mathcal{U}(Y) = E[u_0(Y - Y_0)]$ , giving expected  $u_0$ -utility relative to a benchmark gain  $Y_0$ , can fail to be directly representable as  $\mathcal{U}(Y) = E[u(Y)]$  for a utility function  $u$ . Departure from expected utility and expected error is therefore inevitable, if the quadrangle relationships we are exploring are to reach their full potential for application. This widening of perspective is another of the contributions we are aiming at here.

## 2 Some Examples Showing the Breadth of the Scheme

Before going into technical details, we will look at an array of examples aimed at illustrating the scope and richness of the quadrangle scheme and the interrelationships it reveals. In each case the elements correspond to each other in the manner of Diagram 3. Some of the connections are already known but have not all been placed in a single, comprehensive picture.

The first example ties classical safety margins in the risk measure format in optimization and reliability engineering to the standard tools of least-squares regression. It centers on the mean value of  $X$  as the statistic. The scaling factor  $\lambda > 0$  allows the safety margin to come into full play: having  $X$  adequately  $\leq C$  is interpreted as having  $\mu(X)$  at least  $\lambda$  standard deviation units  $\leq C$ . Through “regret” a link is made to an associated “utility.” However, as will be seen in Section 3, this quadrangle lacks an important property of “coherency.”

**Example 1: A Mean-Based Quadrangle** (with  $\lambda > 0$  as a scaling parameter)

$$\begin{aligned}\mathcal{S}(X) &= EX = \mu(X) = \text{mean} \\ \mathcal{R}(X) &= \mu(X) + \lambda\sigma(X) = \text{safety margin tail risk} \\ \mathcal{D}(X) &= \lambda\sigma(X) = \text{standard deviation, scaled} \\ \mathcal{V}(X) &= \mu(X) + \lambda\|X\|_2 = L^2\text{-regret, scaled} \\ \mathcal{E}(X) &= \lambda\|X\|_2 = L^2\text{-error, scaled}\end{aligned}$$

Regression with this  $\mathcal{E}$  corresponds through (1.5) to minimizing the standard deviation of the error  $Z_f = Y - f(X_1, \dots, X_n)$  subject to the mean of the error being 0.

Already here we have an example that is not an expectation quadrangle. Perhaps that may seem a bit artificial, because the  $L^2$ -norm could be replaced by its square. That would produce a modified quadrangle giving the same statistic:

**Example 1': Variance Version of Example 1**

$$\begin{aligned}\mathcal{S}(X) &= EX = \mu(X) \\ \mathcal{R}(X) &= \mu(X) + \lambda\sigma^2(X) \\ \mathcal{D}(X) &= \lambda\sigma^2(X) \\ \mathcal{V}(X) &= \mu(X) + \lambda\|X\|_2^2 = E[v(X)] \text{ for } v(x) = x + \lambda x^2 \\ \mathcal{E}(X) &= \lambda\|X\|_2^2 = E[e(x)] \text{ for } e(x) = \lambda x^2\end{aligned}$$

However, some properties would definitely change. The first version has  $\mathcal{R}(X + X') \leq \mathcal{R}(X) + \mathcal{R}(X')$ , which is a rule often promoted for measures of risk as part of “coherency” (as explained in Section 3), but this fails for the second version (although “convexity” persists). A new quadrangle variant of Examples 1 and 1' with potentially important advantages will be introduced in Example 7.

The next example combines quantile statistics with concepts coming from risk management in finance and engineering. By tying “conditional value-at-risk,” on the optimization side, to quantile regression (in contrast to least-squares regression) as pioneered in statistics by Koenker and Bassett [1978], it underscores a unity that might go unrecognized without the risk quadrangle scheme.

The key in this case is provided by the (cumulative) distribution function  $F_X(x) = \text{prob}\{X \leq x\}$  of a random variable  $X$  and the quantile values associated with it. If, for a probability level  $\alpha \in (0, 1)$ , there is a unique  $x$  such that  $F_X(x) = \alpha$ , that  $x$  is the  $\alpha$ -quantile  $q_\alpha(X)$ . In general, however, there are two values to consider as extremes:

$$q_\alpha^+(X) = \inf \{x \mid F_X(x) > \alpha\}, \quad q_\alpha^-(X) = \sup \{x \mid F_X(x) < \alpha\}. \quad (2.1)$$

It is customary, when these differ, to take the lower value as “the”  $\alpha$ -quantile, noting that, because  $F_X$  is right-continuous, this is the lowest  $x$  such that  $F_X(x) = \alpha$ . Here, instead, we will consider the entire *interval* between the two competing values as the quantile,

$$q_\alpha(X) = [q_\alpha^-(X), q_\alpha^+(X)], \quad (2.2)$$

bearing in mind that this interval usually collapses to a single value. That approach will fit better with our way of defining a “statistic” by the argmin notation. Also important to understand, in our context of interpreting  $X$  as a “cost” or “loss,” is that the notion of *value-at-risk* in finance coincides with quantile. There is an upper value-at-risk  $\text{VaR}_\alpha^+(X) = q_\alpha^+(X)$  along with a lower value-at-risk  $\text{VaR}_\alpha^-(X) = q_\alpha^-(X)$ , and, in general, a value-at-risk *interval*  $\text{VaR}_\alpha(X) = [\text{VaR}_\alpha^+(X), \text{VaR}_\alpha^-(X)]$  identical to the quantile interval  $q_\alpha(X)$ .

Besides value-at-risk, the example coming under consideration involves the *conditional value-at-risk* of  $X$  at level  $\alpha \in (0, 1)$  as defined by

$$\text{CVaR}_\alpha(X) = \text{expectation of } X \text{ in its } \alpha\text{-tail}, \quad (2.3)$$

which is also expressible by

$$\text{CVaR}_\alpha(X) = \frac{1}{1-\alpha} \int_\alpha^1 \text{VaR}_\tau(X) d\tau. \quad (2.4)$$

The second formula is due to Acerbi [2002] in different terminology, while the first follows the pattern in Rockafellar and Uryasev [2000], where “conditional value-at-risk” was coined.<sup>16</sup> Due to applications of risk theory in areas outside of finance, such as reliability engineering, we believe it is advantageous to maintain, parallel to value-at-risk and quantile, the ability to refer to the conditional value-at-risk  $\text{CVaR}_\alpha(X)$  equally as the *superquantile*  $\bar{q}_\alpha(X)$ . We will be helped here and later by the notation

$$X = X_+ - X_- \text{ with } X_+ = \max\{0, X\}, \quad X_- = \max\{0, -X\}.$$

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<sup>16</sup>The  $\alpha$ -tail distribution of  $X$  corresponds to the upper part of the distribution of  $X$  having probability  $1 - \alpha$ . The interpretation of this for the case when  $F_X$  has a jump at the  $\alpha$  quantile is worked out in Rockafellar and Uryasev [2002].

**Example 2: A Quantile-Based Quadrangle** (at any confidence level  $\alpha \in (0, 1)$ )

$$\mathcal{S}(X) = \text{VaR}_\alpha(X) = q_\alpha(X) = \text{quantile}$$

$$\mathcal{R}(X) = \text{CVaR}_\alpha(X) = \bar{q}_\alpha(X) = \text{superquantile}$$

$$\mathcal{D}(X) = \text{CVaR}_\alpha(X - EX) = \bar{q}_\alpha(X - EX) = \text{superquantile-deviation}$$

$$\mathcal{V}(X) = \frac{1}{1-\alpha}EX_+ = \text{average absolute loss, scaled}^{17}$$

$$\mathcal{E}(X) = E[\frac{\alpha}{1-\alpha}X_+ + X_-] = \text{normalized Koenker-Bassett error}$$

This is an expectation quadrangle with

$$e(x) = \frac{\alpha}{1-\alpha} \max\{0, x\} + \max\{0, -x\}, \quad v(x) = \frac{1}{1-\alpha} \max\{0, x\}, \quad u(y) = \frac{1}{1-\alpha} \min\{0, y\}.$$

The original Koenker-Bassett error expression differs from the one here by a positive factor. Adjustment is needed to make it project to the desired  $\mathcal{D}$ . With respect to this measure of error, regression has the interpretation in (1.5) that the  $\alpha$ -superquantile (or  $\alpha$ -CVaR) deviation of  $Z_f$  is minimized subject to the  $\alpha$ -quantile of  $Z_f$  being 0.

The targeting of average loss as the source of “regret” in Example 2 is interesting because of the role that average loss has long had in stochastic optimization, but also through the scaling feature. In the past, such scaling might have been thought immaterial, but this quadrangle shows that it identifies a particular loss quantile having a special role.

Example 2 confirms the motivations in Section 1 for looking at entire quadrangles. Consider a stochastic optimization problem in the form of (1.2). It is tempting, and common in many applications, to contemplate taking  $\mathcal{R}_i$  to be a quantile  $q_{\alpha_i}$ . The constraint  $\mathcal{R}_i(X_i(x)) \leq c_i$  would require then that  $x$  be chosen so that the random “cost”  $X_i(x)$  is  $\leq c_i$  with probability at least  $\alpha_i$ . However, this apparently natural approach suffers from the fact that  $q_{\alpha_i}(X_i(x))$  may be poorly behaved as a function of  $x$  as well as subject to the indeterminacy, or discontinuity, associated with (2.2). That could hamper computation and lead to instability of solutions.

An alternative to a quantile would be to take  $\mathcal{R}_i$  to be a superquantile  $\bar{q}_{\alpha_i}$ . The constraint  $\mathcal{R}_i(X_i(x)) \leq c_i$ , as an expression of  $X_i(x)$  being “adequately”  $\leq c_i$ , is then more conservative and has an interpretation in terms of “buffered probability of failure,” cf. Rockafellar and Royset [2010]. Moreover it is better behaved and able to preserve convexity of  $X_i(x)$  with respect to  $x$ , if present. A further advantage in optimization from such an approach is seen from the projection from  $\mathcal{V}$  to  $\mathcal{R}$  on the left side of the quadrangle:

$$\bar{q}_{\alpha_i}(X_i(x)) \leq c_i \iff C_i + \frac{1}{1-\alpha_i}E[\max\{0, X_i(x) - C_i\}] \leq c_i \text{ for a choice of } C_i \in \mathbb{R}.$$

Thus, a superquantile (or CVaR) constraint can be reformulated as something simpler through the introduction of *another decision variable*  $C_i$  alongside of  $x$ .<sup>18</sup> In some situations the expectation term in the reformulation can even be handled through linear programming. This first came out in Rockafellar and Uryasev [2000], but the point to be emphasized here is that such a device is not limited to superquantiles. The same effect can be achieved with a risk measure  $\mathcal{R}_i$  and regret measure  $\mathcal{V}_i$  pair from *any* quadrangle (with “regularity”), replacing  $\mathcal{R}_i(X_i(x)) \leq c_i$  by  $C_i + \mathcal{V}_i(X_i(x) - C_i) \leq c_i$ , and the variable  $C_i$  ends up then in optimality as  $\mathcal{S}_i(X_i(x))$ ; see the Regret Theorem in Section 5.

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<sup>17</sup>Average absolute loss as “regret,” and as inspiration for the terminology we are introducing here more broadly, goes back to Dembo and King [1992] in stochastic programming.

<sup>18</sup>Minimizing  $q_{\alpha_0}(X_0(x))$  in  $x$  converts likewise to minimizing  $C_0 + \frac{1}{1-\alpha_0}E[\max\{0, X_0(x) - C_0\}]$  in  $x$  and  $C_0$ .

The fact that the  $\mathcal{D}$ - $\mathcal{E}$  side of the quadrangle in Example 2 corresponds to quantile regression has important implications as well. It was explained in Section 1 that factor models might be employed to replace  $X_i(x)$  by some  $\hat{X}_i(x)$  through regression, and that evidence suggests selecting for this regression the error measure  $\mathcal{E}_i$  in the same quadrangle as the risk measure  $\mathcal{R}_i$ . It follows that, in an optimization problem (1.2) with objective and constraints of superquantile/CVaR type, quantile regression is perhaps most appropriate, at least in some linear models,<sup>19</sup> and should even be carried out at the  $\alpha_i$  threshold chosen for each  $i$ .<sup>20</sup> Another observation is that quantile regression at level  $\alpha_i$  turns into minimization of the superquantile/CVaR deviation measure  $\mathcal{D}_{\alpha_i}(X) = \bar{q}_{\alpha_i}(X - EX)$  for  $X = Z_f$  in (1.4). This is laid out in general by the Regression Theorem of Section 5. Only the quadrangle scheme is capable of bringing all this together.

The special case of Example 2 in which the quantile is the median is worth looking at directly. It corresponds to the error measure being the  $\mathcal{L}^1$ -norm in contrast to Example 1, where the error measure was the  $\mathcal{L}^2$ -norm. This furnishes a statistical alternative to least-squares regression in which the mean is replaced by the median, which may in some situations be a better way of centering a random cost.<sup>21</sup> Regression comes out then in (1.5) as minimizing the mean absolute deviation of the error random variable  $Z_f$  subject to it having 0 as its median.

**Example 3: A Median-Based Quadrangle** (the quantile case for  $\alpha = \frac{1}{2}$  )

$$\begin{aligned}\mathcal{S}(X) &= \text{VaR}_{1/2}(X) = q_{1/2}(X) = \text{median} \\ \mathcal{R}(X) &= \text{CVaR}_{1/2}(X) = \bar{q}_{1/2}(X) = \text{"supermedian" (average in median-tail)} \\ \mathcal{D}(X) &= E|X - q_{1/2}(X)| = \text{mean absolute deviation} \\ \mathcal{V}(X) &= 2EX_+ = \mathcal{L}^1\text{-regret} \\ \mathcal{E}(X) &= E|X| = \mathcal{L}^1\text{-error}\end{aligned}$$

For the sake of comparison, it is instructive to ask what happens if the error measure  $\mathcal{E}$  on the estimation side, and in potential application to generalized regression, is the  $\mathcal{L}^\infty$ -norm. This leads to our fourth example, which emphasizes the case where  $X$  is (essentially) bounded.

**Example 4: A Range-Based Quadrangle** (with  $\lambda > 0$  as a scaling parameter)

$$\begin{aligned}\mathcal{S}(X) &= \frac{1}{2}[\sup X + \inf X] = \text{center of range of } X \text{ (if bounded)} \\ \mathcal{R}(X) &= EX + \frac{\lambda}{2}[\sup X - \inf X] = \text{range-buffered risk, scaled} \\ \mathcal{D}(X) &= \frac{\lambda}{2}[\sup X - \inf X] = \text{radius of the range of } X \text{ (maybe } \infty\text{), scaled} \\ \mathcal{V}(X) &= EX + \lambda \sup |X| = \mathcal{L}^\infty\text{-regret, scaled} \\ \mathcal{E}(X) &= \lambda \sup |X| = \mathcal{L}^\infty\text{-error, scaled}\end{aligned}$$

This is *not* an expectation quadrangle. Having  $X$  adequately  $\leq C$  means here that  $X$  is kept below  $C$  by a margin equal to  $\lambda$  times the radius of the range of  $X$ . The interpretation of regression provided by (1.5) is that the radius of the range of  $Z_f$  is minimized subject to its center being at 0.

The example offered next identifies both as the statistic and as the risk the “worst cost” associated with  $X$ . It can be regarded as the limit of the quantile-based quadrangle in Example 2 as  $\alpha \rightarrow 1$ .

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<sup>19</sup>This is a fertile topic for more research.

<sup>20</sup>Again, this is an insight applicable not only to Example 2, but to any of the other quadrangles that will come up.

<sup>21</sup>Furthermore, this quadrangle and the other quantile quadrangles in Example 2 will be seen to exhibit the “coherency” that was lacking in Example 1, and for that matter, Example 1'.

**Example 5: A Worst-Case-Based Quadrangle**

$$\mathcal{S}(X) = \sup X = \text{top of the range of } X \text{ (maybe } \infty\text{)}$$

$$\mathcal{R}(X) = \sup X = \text{yes, the same as } \mathcal{S}(X)$$

$$\mathcal{D}(X) = \sup X - EX = \text{span of the upper range of } X \text{ (maybe } \infty\text{)}$$

$$\mathcal{V}(X) = \begin{cases} 0 & \text{if } X \leq 0 \\ \infty & \text{if } X \not\leq 0 \end{cases} = \text{worst-case-regret}$$

$$\mathcal{E}(X) = \begin{cases} E|X| & \text{if } X \leq 0 \\ \infty & \text{if } X \not\leq 0 \end{cases} = \text{worst-case-error}$$

This is another expectation quadrangle but with functions of unusual appearance:

$$e(x) = \begin{cases} -x & \text{if } x \leq 0 \\ \infty & \text{if } x > 0 \end{cases}, \quad v(x) = \begin{cases} 0 & \text{if } x \leq 0 \\ \infty & \text{if } x > 0 \end{cases}, \quad u(y) = \begin{cases} -\infty & \text{if } y < 0 \\ 0 & \text{if } y \geq 0 \end{cases}.$$

The “range” of  $X$  here is its essential range, i.e., the smallest closed interval in which outcomes must lie with probability 1. Thus, in Example 5, the inequality  $\mathcal{R}(X) \leq C$  gives the risk-measure code for insisting that  $X \leq C$  with probability 1. The regret measure  $\mathcal{V}(X)$  assigns infinite penalty when this is violated, but no disincentive otherwise. The regression associated with the quadrangle in Example 5 is one-sided. It corresponds in (1.5) to minimizing  $|EZ_f|$  subject to  $\sup Z_f = 0$ .

A major attraction of the risk measure in Example 5 is that, on the surface at least, it apparently bypasses having to think about probabilities. This is the central theme of so-called “robust optimization.”<sup>22</sup> However, a generalization can be made in which some additional probabilistic insights are available, and the appraisal of “worst” is distributed over different visions of the future tied to a coarse level of probability modeling. The details will not be fully understandable until we begin posing risk in the rigorous framework of a probability space in Section 3 (and all the more in Section 6), but we proceed anyway here to a suggestive preliminary formulation. It depends on partitioning the underlying uncertainty about the future into several different “sets of circumstances”  $k = 1, \dots, r$  having no overlap<sup>23</sup> and letting

$$\begin{aligned} p_k &= \text{probability of the } k\text{th set of circumstances, with } p_k > 0, p_1 + \dots + p_r = 1, \\ \sup_k X &= \text{worst of } X \text{ under circumstances } k, \text{ for } k = 1, \dots, r, \\ E_k X &= \text{conditional expectation of } X \text{ under circumstances } k. \end{aligned} \tag{2.5}$$

The last implies, of course, that  $p_1 E_1 X + \dots + p_r E_r X = EX$ .

**Example 6: A Distributed-Worst-Case-Based Quadrangle** (with respect to (2.5))

$$\mathcal{S}(X) = p_1 \sup_1 X + \dots + p_r \sup_r X$$

$$\mathcal{R}(X) = p_1 \sup_1 X + \dots + p_r \sup_r X = \text{yes, the same as } \mathcal{S}(X)$$

$$\mathcal{D}(X) = p_1[\sup_1 X - E_1 X] + \dots + p_r[\sup_r X - E_r X]$$

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<sup>22</sup>In that subject, probabilistic assessments typically enter nevertheless through construction of an “uncertainty set” consisting of the future states or scenarios deemed worthy of consideration in the worst-case analysis. That uncertainty set can be identified as the  $\Omega$  set in the probability-space underpinnings of risk theory explained in Section 3.

<sup>23</sup>Technically this refers to “events” as measurable subsets  $\Omega_k$  of the probability space  $\Omega$  introduced in the next section. For more, see also (6.10) and what precedes it. In the context of “robust optimization,” one can think of the chosen “uncertainty set”  $\Omega$  being partitioned into a number of smaller uncertainty sets  $\Omega_k$  to which relative probabilities can be assigned. By admitting various degrees of fineness in the partitioning (fields of sets providing “filters of information”), a bridge is provided between different layers of probability knowledge.

$$\begin{aligned}\mathcal{V}(X) &= \begin{cases} 0 & \text{if } p_1 \sup_1 X + \cdots + p_r \sup_r X \leq 0, \\ \infty & \text{if } p_1 \sup_1 X + \cdots + p_r \sup_r X > 0 \end{cases} \\ \mathcal{E}(X) &= \begin{cases} E|p_1 \sup_1 X + \cdots + p_r \sup_r X| & \text{if } p_1 \sup_1 X + \cdots + p_r \sup_r X \leq 0, \\ \infty & \text{if } p_1 \sup_1 X + \cdots + p_r \sup_r X > 0 \end{cases}\end{aligned}$$

This novel example is again *not* an expectation quadrangle. Moreover, unlike the previous cases, the quantifiers in Example 6 are not “law-invariant,” i.e., their effects on  $X$  depend on more than just the distribution function  $F_X$ . It should be noted that expectations only enter the elements on the right side of this quadrangle. As far as optimization is concerned, by itself, there are no assumptions about probability structure other than the first line of (2.5). This can be regarded as a compromise between the starkness of Example 5 and a full-scale probability model.

We turn now to an example motivated especially from the estimation side. It concerns an expectation quadrangle which interpolates between Examples 1' and 3 by looking at an error expression like the one in Huber’s modification of least-squares regression in order to mollify the influence of outliers. We introduce a scaling parameter  $\beta > 0$  and make use of the  $\beta$ -truncation function

$$T_\beta(x) = \begin{cases} \beta & \text{when } x \geq \beta, \\ x & \text{when } -\beta \leq x \leq \beta, \\ -\beta & \text{when } x \leq -\beta. \end{cases}$$

**Example 7: A Truncated-Mean-Based Quadrangle** (with scaling parameter  $\beta > 0$ )

$$\mathcal{S}(X) = \mu_\beta(X) = \text{value of } C \text{ such that } E[T_\beta(X - C)] = 0$$

$$\mathcal{R}(X) = \mu_\beta(X) + E[v(X - \mu_\beta(X))] \text{ for } v \text{ as below}$$

$$\mathcal{D}(X) = E[e(X - \mu_\beta(X))] \text{ for } e \text{ as below}$$

$$\begin{aligned}\mathcal{V}(X) &= E[v(X)] \text{ with } v(x) = \begin{cases} -\frac{\beta}{2} & \text{when } x \leq -\beta \\ x + \frac{1}{2\beta}x^2 & \text{when } |x| \leq \beta \\ 2x - \frac{\beta}{2} & \text{when } x \geq \beta \end{cases} \\ \mathcal{E}(X) &= E[e(X)] \text{ with } e(x) = \begin{cases} |x| - \frac{\beta}{2} & \text{when } |x| \geq \beta \\ \frac{1}{2\beta}x^2 & \text{when } |x| \leq \beta \end{cases} = \text{Huber-type error}\end{aligned}$$

In the limit of  $\mu_\beta(X)$  as  $\beta \rightarrow \infty$ , we end up with just  $EX$ , as in Examples 1 and 1'. For the deviation measure  $\mathcal{D}$  in Example 7, one can think of  $2\beta\mathcal{D}(X)$  as the  $\beta$ -truncation  $\sigma_\beta^2(X)$  of  $\sigma^2(X)$ . It approaches that variance as  $\beta \rightarrow \infty$ . In the corresponding regression, interpreted through (1.5),  $\sigma_\beta^2(Z_f)$  is minimized subject to  $\mu_\beta(Z_f) = 0$  for the error random variable  $Z_f$ . This contrasts with minimizing  $\sigma^2(Z_f)$  subject to  $\mu(Z_f) = 0$  in Examples 1 and 1'.

As a quadrangle, Example 7 is brand new. Its noteworthy feature, as contrasted with the limiting case in Example 1', is that its  $v(x)$  is a *nondecreasing* convex function of  $x$ .<sup>24</sup> In consequence,  $\mathcal{V}$  and  $\mathcal{R}$  will be “monotonic” (as defined in Section 3) and their dualizations (in Section 6) will fit into a framework of probability which the dualizations coming out of Example 1' cannot attain.

The next quadrangle, again in the expectation case, looks very different. The log-exponential risk measure at the heart of it is a recognized tool in risk theory in finance,<sup>25</sup> but its connection with a form of generalized regression, by way of the the  $\mathcal{D}$ - $\mathcal{E}$  side of the quadrangle, has not previously been contemplated. As in Examples 5 and 6, the risk  $\mathcal{R}(X)$  equals the statistic  $\mathcal{S}(X)$ .

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<sup>24</sup>And the associated utility  $u(y)$  will be a *nondecreasing* concave function of  $y$ .

<sup>25</sup>This is called *entropic risk* in Föllmer and Schied [2004].

### Example 8: A Log-Exponential-Based Quadrangle

$$\mathcal{S}(X) = \log E[\exp X] = \text{expression dual to Boltzmann-Shannon entropy}^{26}$$

$$\mathcal{R}(X) = \log E[\exp X] = \text{yes, the same as } \mathcal{S}(X)$$

$$\mathcal{D}(X) = \log E[\exp(X - EX)] = \text{log-exponential deviation}$$

$$\mathcal{V}(X) = E[\exp X - 1] = \text{exponential regret} \longleftrightarrow \mathcal{U}(Y) = E[1 - \exp(-Y)]$$

$$\mathcal{E}(X) = E[\exp X - X - 1] = (\text{unsymmetric}) \text{ exponential error}$$

Regression here can be interpreted by (1.5) as minimizing  $\log E[\exp(Z_f - EZ_f)] = \log E[\exp Z_f] - EZ_f$  subject to  $\log E[\exp Z_f] = 0$ , or equivalently minimizing  $|EZ_f|$  subject to  $E[\exp Z_f] = 1$  (since the latter implies  $\exp EZ_f \leq 1$ , hence  $EZ_f < 0$ ).

The regret  $\mathcal{V}$  in Example 8 is paired with an expected utility expression that is commonly employed in finance: we are in the expectation case with

$$e(x) = \exp x - x - 1, \quad v(x) = \exp x - 1, \quad u(y) = 1 - \exp(-y).$$

Such utility pairing is seen also in the coming Example 9, which fits the expectation case with

$$e(x) = \begin{cases} \log \frac{1}{1-x} - x & \text{if } x < 1 \\ \infty & \text{if } x \geq 1, \end{cases} \quad v(x) = \begin{cases} \log \frac{1}{1-x} & \text{if } x < 1 \\ \infty & \text{if } x \geq 1, \end{cases} \quad u(y) = \begin{cases} \log(1 + y) & \text{if } y > -1 \\ -\infty & \text{if } y \leq -1. \end{cases}$$

### Example 9: A Rate-Based Quadrangle

$$\mathcal{S}(X) = r(X) = \text{unique } C \geq \sup X - 1 \text{ such that } E\left[\frac{1}{1-X+C}\right] = 1$$

$$\mathcal{R}(X) = r(X) + E\left[\log \frac{1}{1-X+r(X)}\right]$$

$$\mathcal{D}(X) = r(X) + E\left[\log \frac{1}{1-X+r(X)} - X\right]$$

$$\mathcal{V}(X) = E\left[\log \frac{1}{1-X}\right] \longleftrightarrow \mathcal{U}(Y) = E[\log(1 + Y)]$$

$$\mathcal{E}(X) = E\left[\log \frac{1}{1-X} - X\right]$$

We have dubbed this quadrangle “rate-based” because, in the utility connection,  $\log(1 + y)$  is an expression applied to a rate of gain  $y$  (which of necessity is  $> -1$ ); cf. Luenberger [1998], Chap. 15, for the role of this in finance. Correspondingly in  $\log \frac{1}{1-x}$ , we are dealing with a rate of loss.

The next two examples in this section lie again outside the expectation case and present a more complicated picture where error and regret are defined by an auxiliary operation of minimization. The first concerns “mixed” quantiles/VaR and superquantiles/CVaR. The idea, from the risk measure perspective, is to study expressions of the type

$$\mathcal{R}(X) = \int_0^1 \text{CVaR}_\alpha(X) d\lambda(\alpha) \tag{2.6}$$

for any weighting measure  $\lambda$  on  $(0, 1)$  (nonnegative with total measure 1). In particular, if  $\lambda$  is comprised of atoms with weights  $\lambda_k > 0$  at points  $\alpha_k$  for  $k = 1, \dots, r$ , with  $\lambda_1 + \dots + \lambda_r = 1$ , one gets

$$\mathcal{R}(X) = \lambda_1 \text{CVaR}_{\alpha_1}(X) + \dots + \lambda_r \text{CVaR}_{\alpha_r}(X). \tag{2.7}$$

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<sup>26</sup>The “exp” notation is adopted so as not to conflict with the convenient use of “e” for error integrands in (1.9).

The question is whether this can be placed in a full quadrangle in the format of Diagrams 1, 2 and 3.

Incentive comes from the fact that such risk measures have a representation as “spectral measures” in the sense of Acerbi [2002], which capture preferences in terms of “risk profiles.”<sup>27</sup> We proved in [Rockafellar et al., 2006a, Proposition 5] (echoing our working paper Rockafellar et al. [2002]) that, as long as the weighting measure  $\lambda$  satisfies  $\int_0^1 (1-\alpha)^{-1} d\lambda(\alpha) < \infty$ , the risk measure in (2.7) can equivalently be expressed in the form

$$\mathcal{R}(X) = \int_0^1 \text{VaR}_\tau(X) \phi(\tau) d\tau \text{ with } \phi(\tau) = \int_{(0,\tau]} (1-\alpha)^{-1} d\lambda(\alpha), \quad (2.8)$$

where the function  $\phi$ , defined on  $(0, 1)$ , gives the *risk profile*.<sup>28</sup>

The risk profile for a single “unmixed” risk measure  $\text{CVaR}_\alpha$  is the function  $\phi_\alpha$  that has the value  $1/(1-\alpha)$  on  $[\alpha, \infty)$  but 0 on  $(0, \alpha)$ ; this corresponds to formula (2.4). Moreover the risk profile for a weighted  $\text{CVaR}$  sum as in (2.7) would be the step function  $\phi = \lambda_1 \phi_{\alpha_1} + \dots + \lambda_r \phi_{\alpha_r}$ .

Although the quadrangle that would serve for a general weighting measure in (2.6) is still a topic of research, the special case in (2.7) is accessible from the platform of Rockafellar et al. [2008], which will be widened in Section 4 (in the Mixing Theorem).

#### **Example 10: A Mixed-Quantile-Based Quadrangle**

(for any confidence levels  $\alpha_i \in (0, 1)$  and weights  $\lambda_k > 0$ ,  $\sum_{k=1}^r \lambda_k = 1$ )

$$\mathcal{S}(X) = \sum_{k=1}^r \lambda_k q_{\alpha_k}(X) = \sum_{k=1}^r \lambda_k \text{VaR}_{\alpha_k}(X) = \text{a mixed quantile}^{29}$$

$$\mathcal{R}(X) = \sum_{k=1}^r \lambda_k \bar{q}_{\alpha_k}(X) = \sum_{k=1}^r \lambda_k \text{CVaR}_{\alpha_k}(X) = \text{a mixed superquantile}$$

$$\begin{aligned} \mathcal{D}(X) &= \sum_{k=1}^r \lambda_k \bar{q}_{\alpha_k}(X - EX) = \sum_{k=1}^r \lambda_k \text{CVaR}_{\alpha_k}(X - EX) \\ &= \text{the corresponding mixture of superquantile deviations} \end{aligned}$$

$$\begin{aligned} \mathcal{V}(X) &= \min_{B_1, \dots, B_r} \left\{ \sum_{k=1}^r \lambda_k \mathcal{V}_{\alpha_k}(X - B_k) \mid \sum_{k=1}^r \lambda_k B_k = 0 \right\} \\ &= \text{a derived balance of the regrets } \mathcal{V}_{\alpha_k}(X) = \frac{1}{1-\alpha_k} EX_+ \end{aligned}$$

$$\begin{aligned} \mathcal{E}(X) &= \min_{B_1, \dots, B_r} \left\{ \sum_{k=1}^r \lambda_k \mathcal{E}_{\alpha_k}(X - B_k) \mid \sum_{k=1}^r \lambda_k B_k = 0 \right\} \\ &= \text{a derived balance of the errors } \mathcal{E}_{\alpha_k}(X) = E[\frac{\alpha_k}{1-\alpha_k} X_+ + X_-] \end{aligned}$$

The case of a general weighting measure may be approximated this way arbitrarily closely, as can very well be seen through the corresponding risk profiles. When the measure is concentrated in finitely many points, the corresponding profile function  $\phi$  in (2.9) is a step function, and vice versa, as already noted. An arbitrary profile function  $\phi$  (fulfilling the conditions indicated above in a footnote) can be approximated by a profile function that is a step function.

A highly interesting use for the quadrangle of Example 10 is the *mixed quantile approximation of a superquantile*. According to (2.4), the value  $\bar{q}_\alpha(X) = \text{CVaR}_\alpha(X)$  can be obtained by calculating the integral of  $q_\tau(X) = \text{VaR}_\tau(X)$  over  $\tau \in [\alpha, 1]$ . Classical numerical approaches introduce a finite

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<sup>27</sup>Such profiles occur in “dual utility theory,” a subject addressed by Yaari [1987] and Roell [1987] and recently revisited with greater rigor by Dentcheva and Ruszczyński [2013]. Their integrals are the “concave distortion” functions seen in finance and insurance theory, cf. Föllmer and Schied [2004], Pflug [2009].

<sup>28</sup>This function  $\phi$  is right-continuous and nondecreasing with  $\phi(0^+) = 0$ ,  $\phi(1^-) < \infty$  and  $\int_0^1 \phi(\tau) d\tau = 1$ . Conversely, any function  $\phi$  with those properties arises from a unique choice of  $\lambda$  as described. The cited sources have a reversed formula due to  $X$  being gain-oriented instead of loss-oriented, as here.

<sup>29</sup>This kind of sum, in which some of the terms could be intervals, is to be interpreted in general as referring to all results obtained by selecting particular values within those intervals.

subdivision of the interval  $[\alpha, 1]$  and replace the integrand by a nearby step function or piecewise linear function based on the quantiles marking that subdivision. It is easy to see that the value of the integral for that approximated integrand is actually a mixed quantile expression. The conclusion is that versions of the quadrangle of Example 10 can serve as approximations to a *superquantile-based quadrangle* parallel to the quantile-based quadrangle of Example 2.<sup>30</sup> In this manner, *superquantile regression*, in which the statistic is a superquantile instead of a quantile, can be carried out.

Although the mixed superquantile/CVaR risk measures  $\mathcal{R}$  in Example 10 have a well recognized importance in expressing preferences toward risk, through the profiles explained above,<sup>31</sup> the identification in this quadrangle of a corresponding “optimally mixed” regret measure  $\mathcal{V}$  for such  $\mathcal{R}$  is new. The associated error measure  $\mathcal{E}$  is the one thereby indicated for use in regression approximations where this kind of risk measure is involved.

It is worth emphasizing that the min expressions for  $\mathcal{V}$  and  $\mathcal{E}$  in Example 10 are no impediment at all in practice when applied to optimization or regression. For instance, the trick explained after Example 2 for simplifying a superquantile/CVaR constraint through the introduction of an additional decision variable works here as well. The only difference is that still more decision variables corresponding to the  $B$ ’s in the quadrangle are introduced, too.

The following example likewise offers something new as far as risk measures and potential applications in regression are concerned, although the “statistic” in question has already come up in mortgage pipeline hedging; see AORDA [2010].

**Example 11: A Quantile-Radius-Based Quadrangle** (for any  $\alpha \in (1/2, 1)$  and  $\lambda > 0$ )

$$\begin{aligned}\mathcal{S}(X) &= \frac{1}{2}[q_\alpha(X) - q_{1-\alpha}(X)] = \frac{1}{2}[\text{VaR}_\alpha(X) - \text{VaR}_{1-\alpha}(X)] \\ &= \text{the } \alpha\text{-quantile radius of } X, \text{ or } \frac{1}{2}\text{-two-tail-VaR}_\alpha \text{ of } X \\ \mathcal{R}(X) &= EX + \frac{\lambda}{2}[\bar{q}_\alpha(X) + \bar{q}_\alpha(-X)] = EX + \frac{\lambda}{2}[\text{CVaR}_\alpha(X) + \text{CVaR}_\alpha(-X)] \\ &= \text{reverted CVaR}_\alpha, \text{ scaled} \\ \mathcal{D}(X) &= \frac{\lambda}{2}[\bar{q}_\alpha(X) + \bar{q}_\alpha(-X)] = \frac{\lambda}{2}[\text{CVaR}_\alpha(X) + \text{CVaR}_\alpha(-X)] \\ &= \text{the } \alpha\text{-superquantile radius of } X, \text{ scaled} \\ \mathcal{V}(X) &= EX + \min_B \left\{ \frac{\lambda}{2(1-\alpha)} E \left[ [B+X]_+ + [B-X]_+ \right] - B \right\} \\ &= \alpha\text{-quantile-radius regret in } X, \text{ scaled} \\ \mathcal{E}(X) &= \frac{\lambda}{2(1-\alpha)} \min_B E \left[ [B+X]_+ + [B-X]_+ \right] \\ &= \alpha\text{-quantile-radius error in } X, \text{ scaled}\end{aligned}$$

This example will be justified and extended in Section 3 (through the Reverting Theorem).

As the final example in this section, we offer a generalization of Example 2 to the “higher-order moment risk measures” introduced in Krokmal [2007] and further analyzed recently in Dentcheva, Penev and Ruszczyński [2013]. The “quantile” terminology does not come from those works and is only imposed here in suggestion of the strong parallels with the earlier quantile-based quadrangle, which would be the case where  $p = 1$ .

**Example 12: A Higher-Order Quantile-Based Quadrangle** (for  $\alpha \in (0, 1)$ ,  $p \in (1, \infty)$ )

$$\begin{aligned}\mathcal{S}(X) &= q_\alpha^{(p)}(X) = p\text{-moment quantile} \\ \mathcal{R}(X) &= \bar{q}_\alpha^{(p)}(X) = p\text{-moment superquantile}\end{aligned}$$

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<sup>30</sup>In Rockafellar and Royset [2013], direct expressions for the elements of this quadrangle are given.

<sup>31</sup>See also the theoretical developments in [Föllmer and Schied, 2004, Chapter 4.5].

$$\mathcal{D}(X) = \bar{q}_\alpha^{(p)}(X - EX) = p\text{-moment superquantile-deviation}$$

$$\mathcal{V}(X) = \frac{1}{1-\alpha} \|X_+\|_p = p\text{-normed absolute loss, scaled}$$

$$\mathcal{E}(X) = \frac{1}{1-\alpha} \|X_+\|_p - EX = p\text{-moment quantile error}$$

The  $p$ -moment quantile  $q_\alpha^{(p)}(X)$  is known to be characterized by the equation

$$(1 - \alpha)^{p-1} = \|(X - q_\alpha^{(p)}(X))_+\|_{p-1} / \|(X - q_\alpha^{(p)}(X))_+\|_p.$$

For this and other properties, see Krokmal [2007].

What considerations have to be faced in constructing further quadrangle examples? For instance, is there a full quadrangle with  $\mathcal{R}(X) = EX$ , or with  $\mathcal{R}(X) = \text{VaR}_\alpha(X) = q_\alpha(X)$ ? The answer is yes in both cases, provided that  $\text{VaR}_\alpha(X)$  and  $q_\alpha(X)$  (which can be intervals in our setting) are replaced by  $\text{VaR}_\alpha^-(X)$  and  $q_\alpha^-(X)$ , say, but the resulting quadrangles are “not interesting.” For  $\mathcal{R}(X) = EX$ , we must have  $\mathcal{D}(X) \equiv 0$  in accordance with Diagram 3. An associated measure of error would be  $\mathcal{E}(X) = |EX|$ , which is paired with  $\mathcal{V}(X) = EX + |EX| = 2 \max\{0, EX\}$ . Then  $\mathcal{S}(X) = EX$  and offers us nothing new.

For  $\mathcal{R}(X) = \text{VaR}_\alpha^-(X)$ , on the other hand, we have  $\mathcal{D}(X) = \text{VaR}_\alpha^-(X - EX)$  and could take  $\mathcal{E}(X) = \text{VaR}_\alpha^-(X - EX) + |EX|$  and correspondingly  $\mathcal{V}(X) = \text{VaR}_\alpha^-(X) + 2 \max\{0, EX\}$ . However, then we merely have  $\mathcal{S}(X) = EX$ . Some different and more interesting  $\mathcal{V}(X)$  might project onto  $\mathcal{R}(X) = \text{VaR}_\alpha^-(X)$  through the formula in Diagram 3, but this remains to be seen.<sup>32</sup>

In a similar vein, it might be wondered whether the expression  $\text{VaR}_\alpha(X) - \text{VaR}_{1-\alpha}(X)$  appearing as the statistic of Example 10 could serve as the deviation measure  $\mathcal{D}(X)$  in some quadrangle, since it is nonnegative and vanishes for constant  $X$ . Again the answer is yes, but perhaps only trivially.

Anyway, the most important guideline for additional quadrangle examples is that the quantifiers must fit with the descriptions in Diagram 2, which have yet to be fleshed out with appeals to specific mathematical properties. That is our task in the coming section. Those properties have to make sense in applications and lead to a sturdy methodology, and the real trouble with  $\mathcal{R}(X) = EX$  and  $\mathcal{R}(X) = \text{VaR}_\alpha^-(X)$  as measures of risk is that they fall short of meeting such a standard. The Quadrangle Theorem of the coming Section 3, our central result, will therefore not apply to them.

### 3 The Main Properties and Relationships

This section is devoted to laying a rigorous foundation for the elements of the risk quadrangle and their interconnections. It also furnishes tools for generating additional quadrangles from given ones.

In working with random variables we adopt the standard model in probability theory, which interprets them as functions on a probability space. Specifically, we suppose there is an underlying space  $\Omega$  with elements  $\omega$  standing for future states, or scenarios, along with a measure which assigns probabilities to various subsets of  $\Omega$ . There is no loss of generality in this, but technicalities come in which we wish to avoid getting too occupied with at present.<sup>33</sup> Random variables from now on are

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<sup>32</sup>No claim is made about there being a *unique*  $\mathcal{E}$  projecting onto some  $\mathcal{D}$ , or a *unique*  $\mathcal{V}$  projecting onto some  $\mathcal{R}$ , and indeed that must not be hoped for. The real issue instead is that of determining an “natural” antecedent with valuable characteristics. For instance, any risk measure  $\mathcal{R}$  can be projected from  $\mathcal{V}(X) = \mathcal{R}(X) + \lambda|EX|$  and any deviation measure from  $\mathcal{E}(X) = \mathcal{D}(X) + \lambda|EX|$  for arbitrary  $\lambda > 0$ , with the pointless consequence that  $\mathcal{S}(X) = EX$ .

<sup>33</sup>More explanation is provided in Section 6, which also offers motivation and examples for readers who might not be so familiar with this way of thinking.

functions  $X : \Omega \rightarrow I\!\!R$ , but we restrict attention to those for which  $E[X^2] < \infty$ , indicating this by  $X \in \mathcal{L}^2(\Omega)$ . Here  $E$  is the expectation with respect to the background probability measure on  $\Omega$ .<sup>34</sup>

Any  $X \in \mathcal{L}^2(\Omega)$  also has  $E|X| < \infty$ , so that  $EX$  is well defined and finite. Furthermore, the variance  $\sigma^2(X) = E[X - EX]^2$  and its square root, the standard deviation  $\sigma(X)$ , are well defined and finite.<sup>35</sup> These expressions characterize the natural (“strong”) convergence in  $\mathcal{L}^2(\Omega)$  of a sequence of random variables  $X^k$  to a random variable  $X$ :

$$\begin{aligned} \mathcal{L}^2\text{-}\lim_{k \rightarrow \infty} X^k = X &\iff \lim_{k \rightarrow \infty} \|X^k - X\|_2 = 0 \\ &\iff \lim_{k \rightarrow \infty} E[X^k - X] = 0 \text{ and } \lim_{k \rightarrow \infty} \sigma(X^k - X) = 0. \end{aligned} \quad (3.1)$$

In many applications  $\Omega$  may consist of finitely many elements  $\omega$ , each having a positive probability weight. The choice of norm makes no difference then, because  $\mathcal{L}^2(\Omega)$  is finite-dimensional.<sup>36</sup>

The quantifiers  $\mathcal{R}$ ,  $\mathcal{D}$ ,  $\mathcal{V}$  and  $\mathcal{E}$ , all of which assign numerical values, *possibly including*  $+\infty$ ,<sup>37</sup> to random variables  $X$ , are said to be “functionals” on  $\mathcal{L}^2(\Omega)$ . Some of the properties that come up may be shared, so it is expedient to state them in terms of a general functional  $\mathcal{F} : \mathcal{L}^2(\Omega) \rightarrow (-\infty, \infty]$ :

- $\mathcal{F}$  is *convex* if  $\mathcal{F}((1 - \tau)X + \tau X') \leq (1 - \tau)\mathcal{F}(X) + \tau\mathcal{F}(X')$  for all  $X, X'$ , and  $\tau \in (0, 1)$ .<sup>38</sup>
- $\mathcal{F}$  is *positively homogeneous* if  $\mathcal{F}(0) = 0$  and  $\mathcal{F}(\lambda X) = \lambda\mathcal{F}(X)$  for all  $\lambda \in (0, \infty)$ .
- $\mathcal{F}$  is *subadditive* if  $\mathcal{F}(X + X') \leq \mathcal{F}(X) + \mathcal{F}(X')$  for all  $X, X'$ .
- $\mathcal{F}$  is *monotonic* (nondecreasing, here) if  $\mathcal{F}(X) \leq \mathcal{F}(X')$  when  $X \leq X'$ .<sup>39</sup>
- $\mathcal{F}$  is *closed* if, for all  $C \in I\!\!R$ , the set  $\{X \mid \mathcal{F}(X) \leq C\}$  is closed.<sup>40</sup>

Convexity will be valuable for much of what we undertake. Positive homogeneity is a more special property which, in the study of risk, was emphasized more in the past than now. An elementary fact of convex analysis is that

$$\mathcal{F} \text{ convex} + \text{positively homogeneous} \iff \mathcal{F} \text{ subadditive} + \text{positively homogeneous}. \quad (3.2)$$

The combinations in (3.2) are equivalent to *sublinearity*:  $\mathcal{F}(\sum_k \lambda_k X_k) \leq \sum_k \lambda_k \mathcal{F}(X_k)$  for  $\lambda_k \geq 0$ .<sup>41</sup>

Other important consequences of convexity emerge only in combination with closedness. One that will be applied in several ways is the following rule coming out of convex analysis.<sup>42</sup>

If  $\mathcal{F}$  is closed convex, and if  $X_0, Y, c$ , make the function  $f(t) = \mathcal{F}(X_0 + tY) - tc$  be bounded above for  $t \in [0, \infty)$ , then  $\mathcal{F}(X + tY) - tc \leq \mathcal{F}(X)$  for all  $X$  and  $t \in [0, \infty)$ .<sup>43</sup> (3.3)

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<sup>34</sup>The inner product between two elements  $X$  and  $Y$  of  $\mathcal{L}^2(\Omega)$  is  $\langle X, Y \rangle = E[XY]$ .

<sup>35</sup>It might be wondered why we insist on boundedness of second moments when requiring only  $E|X| < \infty$  would cover a larger class of random variables. The main reason is that this leads to a simpler exposition in Section 6, when we come to the dualization of risk in terms of sets of probability densities  $Q$  (having  $Q \geq 0$ ,  $EQ = 1$ ). With the finiteness of  $E|X|$  as the only requirement we would be limited there to bounded densities  $Q$ . It would be better really if we could draw on all possible densities  $Q$ , but that would force us to go to the opposite extreme of requiring  $X$  to be essentially bounded. The choice made here is a workable compromise.

<sup>36</sup>In finite dimensions, all norms give the same convergence.

<sup>37</sup>This feature helps to make our choice of  $\mathcal{L}^2(\Omega)$  as the underlying space much less restrictive than might be imagined.

<sup>38</sup>In expressions like this, a sum of values in  $(-\infty, \infty]$  is  $\infty$  if any of them is  $\infty$ . Also,  $\lambda\infty = \infty$  for  $\lambda > 0$ .

<sup>39</sup>This inequality is to be interpreted in the “almost sure” sense, meaning that the set of  $\omega \in \Omega$  for which  $X(\omega) \leq X'(\omega)$  has probability 1.

<sup>40</sup>This property is also called *lower semicontinuity*. A subset of  $\mathcal{L}^2(\Omega)$  is closed when it contains all limits of its sequences in the sense of (3.1). For convex sets, weak limits give the same closedness as those strong limits.

<sup>41</sup>Under the convention, if necessary, that  $0\infty = 0$ .

<sup>42</sup>Apply Theorem 8.6 of Rockafellar [1970] to the function  $f(s, t) = \mathcal{F}(sX + tY)$ .

An immediate consequence, for instance, is that<sup>43</sup>

$$\text{for } \mathcal{F} \text{ closed convex: if } \mathcal{F}(X) \leq 0 \text{ whenever } X \leq 0, \text{ then } \mathcal{F} \text{ is monotonic.} \quad (3.4)$$

To assist with closedness, it may help to note that this property of  $\mathcal{F}$  holds when  $\mathcal{F}$  is continuous,<sup>44</sup> and moreover, as long as  $\mathcal{F}$  does not take on  $\infty$ , that stronger property is automatic in broad circumstances of interest to us. Namely,<sup>45</sup>

$$\mathcal{F} \text{ is continuous on } \mathcal{L}^2(\Omega) \text{ when } \begin{cases} \mathcal{F} \text{ is finite, convex, and closed, or} \\ \mathcal{F} \text{ is finite, convex, and monotonic, or} \\ \mathcal{F} \text{ is finite, convex, and } \Omega \text{ is finite.} \end{cases} \quad (3.5)$$

Closedness can also be approached through so-called “weak” convergence in place of the “strong” convergence described by (3.1), since the closedness of *convex* sets is known to be the same either way. Weak convergence of  $X^k$  to  $X$  means that  $E[X^k Q] \rightarrow E[XQ]$  for all  $Q \in \mathcal{L}^2$ . In fact it suffices in this to restrict attention to  $Q \geq 0$  with  $EQ = 1$ , inasmuch as linear combinations of such  $Q$  fill up all of  $\mathcal{L}^2$ . That will be especially meaningful in Section 6, where  $Q$  of this type will be interpreted as the density with respect to  $P_0$  of an alternative probability measure  $P$ .

**Measures of risk.** The role of a measure of risk,  $\mathcal{R}$ , is to assign to a random variable  $X$ , standing for an uncertain “cost” or “loss,” a numerical value  $\mathcal{R}(X)$  that can serve as a surrogate for overall (net) cost or loss. However, the assignment must meet reasonable standards in order to make sense.

The class of *coherent* measures of risk has attracted wide attention in finance in this regard. A functional  $\mathcal{R}$  belongs to this class, as introduced in Artzner et al. [1999], if it is convex and positively homogeneous (or equivalently by (3.2) subadditive and positively homogeneous), as well as monotonic, and, in addition, satisfies<sup>46</sup>

$$\mathcal{R}(X + C) = \mathcal{R}(X) + C \text{ for all } X \text{ and constants } C. \quad (3.6)$$

Closedness of  $\mathcal{R}$  was not mentioned in Artzner et al. [1999], but the context there supposed  $\mathcal{R}$  to be finite (and actually  $\Omega$  finite, too), so that closedness and even continuity of  $\mathcal{R}$  were implied by coherency through (3.5).<sup>47</sup> Subsequent researchers considered dropping the positive homogeneity, and with it the term “coherent,” speaking then of a “convex measure of risk” or a “convex risk function,” cf. Föllmer and Schied [2004], Ruszczyński and Shapiro [2006a].<sup>48</sup> However, without denying the importance of these ideas, we will organize assumptions and terminology a bit differently here. The crucial role that  $EX$  has in the fundamental risk quadrangle is our guide, along with the importance of “closedness” in dealing with functionals that might take on  $\infty$ .<sup>49</sup>

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<sup>43</sup>Consider the case of (3.3) with  $X_0 = 0$ ,  $Y \leq 0$ , and  $c = 0$ .

<sup>44</sup>Continuity of  $\mathcal{F}$  means that  $\mathcal{F}(X^k) \rightarrow \mathcal{F}(X)$  whenever  $X^k \rightarrow X$  as in (3.1).

<sup>45</sup>For the first: [Rockafellar, 1974, Corollary 8B]. For the second: [Ruszczyński and Shapiro, 2006a, Proposition 3.1]. For the third: [Rockafellar, 1970, Theorem 10.1], recalling that  $\mathcal{L}^2(\Omega)$  is finite-dimensional when  $\Omega$  is finite.

<sup>46</sup>A slightly different, but ultimately equivalent property was originally formulated in Artzner et al. [1999]. Note that positive homogeneity enables the units of measurement of  $X$  to be the same as those of  $\mathcal{R}(X)$ .

<sup>47</sup>Coherency was extended to general  $\Omega$  in Delbaen [2002] with  $X$  restricted to  $\mathcal{L}^\infty(\Omega)$  and  $\mathcal{R}$  still finite-valued, in which case  $\mathcal{R}$  is likewise continuous by [Ruszczyński and Shapiro, 2006a, Proposition 3.1]. That framework was also maintained in Föllmer and Schied [2004].

<sup>48</sup>In our view, the idea behind “coherency” is oriented to monotonicity plus convexity. In Rockafellar [2007], risk measures satisfying the axioms of coherency except for this positive homogeneity called *coherent in the extended sense*.

<sup>49</sup>Another reason is that the “convex risk measure” terminology insists on monotonicity, but we want a framework that, for the sake of broad understanding, encompasses some risk measures without monotonicity, such as  $\mathcal{R}(X) = \mu(X) + \lambda\sigma(X)$ .

By a *regular measure of risk* we will mean a functional  $\mathcal{R}$  with values in  $(-\infty, \infty]$  that is *closed convex* with

$$\mathcal{R}(C) = C \text{ for constants } C \quad (3.7)$$

and furthermore

$$\mathcal{R}(X) > EX \text{ for nonconstant } X. \quad (3.8)$$

Property (3.8) is *aversity* to risk.<sup>50</sup> Observe that (3.7) implies the seemingly stronger property (3.6) of Artzner et al. [1999] by the rule in (3.3)<sup>51</sup> and therefore entails

$$\mathcal{R}(X - EX) = \mathcal{R}(X) - EX \text{ for all } X \quad (3.9)$$

in particular. An advantage of stipulating (3.7) in place of (3.6) lies in motivation. The surrogate cost value that a measure of risk should assign to a random variable that always comes out with the value  $C$  ought to be  $C$  itself.

In all of the Examples 1–12 above,  $\mathcal{R}$  is a regular measure of risk, and in Examples 1–3, 5–6, 10–12,  $\mathcal{R}$  is also positively homogeneous. In Examples 2–3, 5–10 and 12,  $\mathcal{R}$  is monotonic, but in Examples 1, 4 and 11 it is not. Only the risk measures in Examples 2–3, 5–6, 10 and 12 are coherent in the sense of Artzner et al. [1999]. For  $\mathcal{R} = \bar{q}_\alpha = \text{CVaR}_\alpha$  in Example 2, this was perceived from several angles that eventually came together; see Pflug [2000], Acerbi and Tasche [2002] and Rockafellar and Uryasev [2002]. For  $\mathcal{R} = \bar{q}_\alpha^{(p)}$  in Example 12, the coherency was established by Krockmal [2007].

An example of a coherent measure of risk that is not regular is  $\mathcal{R}(X) = EX$ , which lacks aversity. On the other hand,  $\mathcal{R}(X) = \text{VaR}_\alpha^-(X)$  fails to be a regular measure of risk by lacking closedness, convexity and the aversity in (3.8), in general, although it does have positive homogeneity, satisfies (3.6) and is monotonic. It fails to be a coherent measure of risk through the absence of convexity.

**Measures of deviation.** The role of a measure of deviation,  $\mathcal{D}$ , is to quantify the nonconstancy (as the uncertainty) in a random variable  $X$ .<sup>52</sup> By a *regular measure of deviation* we will mean a functional  $\mathcal{D}$  with values in  $[0, \infty]$  that is *closed convex* with

$$\mathcal{D}(C) = 0 \text{ for constants } C, \text{ but } \mathcal{D}(X) > 0 \text{ for nonconstant } X. \quad (3.10)$$

The measures of deviation in Examples 1–12 all fit this prescription. Note that symmetry is not required: perhaps  $\mathcal{D}(-X) \neq \mathcal{D}(X)$ .

**Measures of error.** The role of a measure of error,  $\mathcal{E}$ , is to quantify the nonzeroness in a random variable  $X$ .<sup>53</sup> By a *regular measure of error* we will mean a functional  $\mathcal{E}$  with values in  $[0, \infty]$  that is *closed convex* with

$$\mathcal{E}(0) = 0 \text{ but } \mathcal{E}(X) > 0 \text{ when } X \not\equiv 0 \quad (3.11)$$

and satisfies for sequences of random variables  $\{X_k\}_{k=1}^\infty$  the condition that

$$\lim_{k \rightarrow \infty} \mathcal{E}(X^k) = 0 \implies \lim_{k \rightarrow \infty} EX^k = 0. \quad (3.12)$$

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<sup>50</sup>Risk measures satisfying this condition were introduced as *averse* measures of risk in Rockafellar et al. [2006a]. A constant random variable  $X \equiv C$  has  $\mathcal{R}(X) = EX$  by (3.7).

<sup>51</sup>In (3.3) with  $\mathcal{F} = \mathcal{R}$  and  $X_0 = 0$ , first take  $Y \equiv C$  and  $c = C$  for any  $C$ . Since (3.7) gives  $\mathcal{R}(0 + tC) - tC = 0$ , it follows that  $\mathcal{R}(X + C) - C \leq \mathcal{R}(X)$  for all  $X$  and  $C$ . Applying this next to  $X + C$  and  $-C$  in place of  $X$  and  $C$ , get  $\mathcal{R}(X) + C \leq \mathcal{R}(X + C)$ , hence an equation.

<sup>52</sup>Deviation measures as a special class of functionals were introduced in Rockafellar et al. [2002] with follow-up in Rockafellar et al. [2006a].

<sup>53</sup>Measures of error in such general terms were introduced in Rockafellar et al. [2008].

The latter requirement, meaning that random variables  $X$  with  $|EX|$  bounded away from 0 cannot be arbitrarily close to 0 as measured by  $\mathcal{E}(X)$ , will enter into the projection from  $\mathcal{E}$  to  $\mathcal{D}$  that is featured on the right side of the quadrangle. It is equivalent actually to the seemingly stronger property that  $\mathcal{E}(X) \geq \psi(EX)$  for a convex function  $\psi$  on  $(-\infty, \infty)$  having  $\psi(0) = 0$  but  $\psi(t) > 0$  for  $t \neq 0$ .<sup>54</sup> In common situations it holds automatically, as for instance when  $\Omega$  is finite,<sup>55</sup> or in the expectation case with  $\mathcal{E}(X) = E[e(X)]$  for a convex function  $e$  on  $(-\infty, \infty)$  having  $e(0) = 0$  but  $e(x) > 0$  for  $x \neq 0$ .<sup>56</sup> In Examples 1–12 every measure of error is regular, but some cases can have  $\mathcal{E}(-X) \neq \mathcal{E}(X)$ .

**Measures of regret and relative utility.** The role of a measure of regret,  $\mathcal{V}$ , is to quantify the displeasure associated with the mixture of potential positive, zero and negative outcomes of a random variable  $X$  that stands for an uncertain cost or loss. Regret in this sense is close to the notion of an overall penalty, but it might sometimes come out negative and therefore act as a reward. As mentioned in the introduction, regret is the flip side of relative utility. Measures of regret  $\mathcal{V}$  correspond to measures of relative utility  $\mathcal{U}$  through

$$\mathcal{V}(X) = -\mathcal{U}(-X), \quad \mathcal{U}(Y) = -\mathcal{V}(-Y), \quad (3.13)$$

where  $Y$  denotes a random variable oriented toward uncertain gain instead of loss. Everything said about regret could be conveyed instead in the language of utility, but that would trigger switches of orientation between loss and gain together with tedious minus signs coming from (3.13).

By a *regular measure of regret* we will mean a functional  $\mathcal{V}$  with values in  $(-\infty, \infty]$  that is *closed convex*, has the aversity property that

$$\mathcal{V}(0) = 0 \text{ but } \mathcal{V}(X) > EX \text{ when } X \not\equiv 0, \quad (3.14)$$

and satisfies for sequences of random variables  $\{X^k\}_{k=1}^\infty$  the condition that

$$\lim_{k \rightarrow \infty} [\mathcal{V}(X^k) - EX^k] = 0 \implies \lim_{k \rightarrow \infty} EX^k = 0. \quad (3.15)$$

The limit condition parallels the one in (3.12) and likewise is automatic when  $\Omega$  is finite, or in the expectation case where  $\mathcal{V}(X) = E[v(X)]$  for a convex function  $v$  on  $(-\infty, \infty)$  having  $v(0) = 0$  but  $v(x) > x$  for  $x \neq 0$ . All the measures of regret in Examples 1–12 are regular.

As with measures of risk  $\mathcal{R}$ , there is strong incentive for asking  $\mathcal{V}$  also to be monotonic. That additional property holds for the measures of regret in Examples 2–3, 5–10 and 12, but not in Examples 1, 4 and 11.<sup>57</sup>

By a *regular measure of relative utility* we will mean a functional  $\mathcal{U}$  having the “flipped” properties that correspond to those of a regular measure of regret  $\mathcal{V}$  through (3.13).<sup>58</sup>

### Quadrangle Theorem.

(a) The relations  $\mathcal{D}(X) = \mathcal{R}(X) - EX$  and  $\mathcal{R}(X) = EX + \mathcal{D}(X)$  give a one-to-one correspondence between regular measures of risk  $\mathcal{R}$  and regular measures of deviation  $\mathcal{D}$ . In this correspondence,  $\mathcal{R}$  is positively homogeneous if and only if  $\mathcal{D}$  is positively homogeneous. On the other hand,

$$\mathcal{R} \text{ is monotonic if and only if } \mathcal{D}(X) \leq \sup X - EX \text{ for all } X. \quad (3.16)$$

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<sup>54</sup>From (3.12) the function  $\psi(t) = \inf \{ \mathcal{E}(X) \mid EX = t \}$  has these properties.

<sup>55</sup>The finite-dimensionality of  $\mathcal{L}^2(\Omega)$  and the closed convexity  $\mathcal{E}$  in combination with (3.11) ensure then that the lower level sets of  $\mathcal{E}$  are compact.

<sup>56</sup>Then  $E[e(X)] \geq e(EX)$  by Jensen’s Inequality.

<sup>57</sup>There is potential motivation sometimes for working without such monotonicity, as will be explained in Section 5.

<sup>58</sup>More details on this will be provided in Section 4.

(b) The relations  $\mathcal{E}(X) = \mathcal{V}(X) - EX$  and  $\mathcal{V}(X) = EX + \mathcal{E}(X)$  give a one-to-one correspondence between regular measures of regret  $\mathcal{V}$  and regular measures of error  $\mathcal{E}$ . In this correspondence,  $\mathcal{V}$  is positively homogeneous if and only if  $\mathcal{E}$  is positively homogeneous. On the other hand,

$$\mathcal{V} \text{ is monotonic if and only if } \mathcal{E}(X) \leq |EX| \text{ for } X \leq 0. \quad (3.17)$$

(c) For any regular measure of regret  $\mathcal{V}$ , a regular measure of risk  $\mathcal{R}$  is obtained by

$$\mathcal{R}(X) = \min_C \{ C + \mathcal{V}(X - C) \}. \quad (3.18)$$

If  $\mathcal{V}$  is positively homogeneous,  $\mathcal{R}$  is positively homogeneous. If  $\mathcal{V}$  is monotonic,  $\mathcal{R}$  is monotonic.

(d) For any regular measure of error  $\mathcal{E}$ , a regular measure of deviation  $\mathcal{D}$  is obtained by

$$\mathcal{D}(X) = \min_C \{ \mathcal{E}(X - C) \}. \quad (3.19)$$

If  $\mathcal{E}$  is positively homogeneous,  $\mathcal{D}$  is positively homogeneous. If  $\mathcal{E}$  satisfies the condition in (3.17), then  $\mathcal{D}$  satisfies the condition in (3.16).

(e) In both (c) and (d), as long as the expression being minimized is finite for some  $C$ , the set of  $C$  values for which the minimum is attained is a nonempty, closed, bounded interval.<sup>59</sup> Moreover when  $\mathcal{V}$  and  $\mathcal{E}$  are paired as in (b), the interval comes out the same and gives the associated statistic:

$$\operatorname{argmin}_C \{ C + \mathcal{V}(X - C) \} = \mathcal{S}(X) = \operatorname{argmin}_C \{ \mathcal{E}(X - C) \}, \quad \text{with } \mathcal{S}(X + C) = \mathcal{S}(X) + C. \quad (3.20)$$

This theorem integrates, in a new and revealing way, various results or partial results that were separately developed elsewhere, and in many instances only for positively homogeneous quantifiers. The correspondence between  $\mathcal{R}$  and  $\mathcal{D}$  in part (a) was officially presented in Rockafellar et al. [2006a] after being laid out much earlier in the unpublished report Rockafellar et al. [2002].<sup>60</sup> The results in parts (d) and (e) about projecting from  $\mathcal{E}$  to  $\mathcal{D}$  come from Rockafellar et al. [2008], where they were employed in generalized linear regression.<sup>61</sup> The observation in part (b) immediately translates them to the results in parts (c) and (e) about projecting from  $\mathcal{V}$  to  $\mathcal{R}$ . However, a general version of (c) in the positively homogeneous case was separately developed earlier, without that connection, by Krokmal [2007].

Although the parallel between  $\mathcal{E} \rightarrow \mathcal{D}$  and  $\mathcal{V} \rightarrow \mathcal{R}$ , which ties the two sides of the quadrangle fully together, is mathematically elementary, it has not come into focus easily despite its conceptual

<sup>59</sup>Typically this interval reduces to a single point.

<sup>60</sup>As in those works, even though they only looked at the positively homogeneous case, the justification of (3.17) follows by applying (3.4) to  $\mathcal{F} = \mathcal{R}$ . The justification of (3.13) works the same way with  $\mathcal{F} = \mathcal{V}$  in (3.4).

<sup>61</sup>The only real effort in the proof of the projection claims is in showing that, when  $\mathcal{D}$  comes from (3.19), the minimum over  $C$  is attained and  $\mathcal{D}$  inherits the closedness of  $\mathcal{E}$ . This draws on (3.12). The argument in Rockafellar et al. [2008] utilized positive homogeneity, but it is readily generalized as follows through the existence under (3.12) of a convex function  $\psi$  with  $\psi(0) = 0$ ,  $\psi(t) > 0$  for  $t \neq 0$ , such that  $\mathcal{E}(X) \geq \psi(EX)$ . The level sets  $\{ t \mid \psi(t) \leq c \}$  are then bounded.

Observe first that if a sequence of finite error values  $\mathcal{E}(X - C^k)$  approaches the minimum with respect to  $C$ , it is a bounded sequence and therefore, since  $\mathcal{E}(X - C^k) \geq \psi(EX - C^k)$ , the sequence of expected values  $E[X - C^k]$  is bounded. Then the sequence  $\{ C^k \}_{k=1}^\infty$  is bounded, so a subsequence will converge to some  $C$ . That  $C$  gives the minimum, due to the closedness of  $\mathcal{E}$ .

Next fix a value  $c \in \mathbb{R}$  and suppose that  $X^k \rightarrow X$  with  $\mathcal{D}(X^k) \leq c$  for  $k = 1, 2, \dots$ . The issue is whether  $\mathcal{D}(X) \leq c$ . For each  $k$  there is a  $C^k$  with  $\mathcal{D}(X^k) = \mathcal{E}(X^k - C^k)$ , and those error values are bounded then by  $c$ . In consequence, the sequence of values  $E[X^k - C^k]$  is bounded. Since  $X^k \rightarrow X$ , hence  $EX^k \rightarrow EX$ , it follows that a subsequence of  $\{ C^k \}_{k=1}^\infty$  has to converge to some  $C$ , in which case the corresponding subsequence of  $\{ X^k - C^k \}_{k=1}^\infty$  converges to  $X - C$ . The closedness of  $\mathcal{E}$  ensures that  $\mathcal{E}(X - C) \leq c$  and hence  $\mathcal{D}(X) \leq c$ , as required.

significance. That, especially, is where the theorem innovates. What was absent in the past was the broad concept of a measure of regret, not limited to an expectation, and the realization it could anchor a fourth corner in the relationships, thereby serving as a conduit for bringing in “utility” beyond expected utility.

Risk measure formulas of type (3.18) with accompaniment in (3.20) have gradually emerged without any thought that they might be connected somehow with generalized regression. The first such formula was presented in Rockafellar and Uryasev [2000] and its follow-up Rockafellar and Uryasev [2002],<sup>62</sup>

$$\begin{aligned} \text{CVaR}_\alpha(X) &= \min_C \left\{ C + \frac{1}{1-\alpha} E[X - C]_+ \right\}, \\ \text{VaR}_\alpha(X) &= \operatorname{argmin}_C \left\{ C + \frac{1}{1-\alpha} E[X - C]_+ \right\}. \end{aligned} \quad (3.21)$$

We later learned that the “argmin” part of this was already known in the statistics of quantile regression, cf. Koenker and Bassett [1978], Koenker [2005], but with the minimization expression differing from ours by a positive factor; the associated “min” quantity got no attention in that subject. In those days we were mainly occupied with the numerical usefulness of (3.21) in solving problems of stochastic optimization involving VaR and CVaR and were looking no further in the direction of statistics.

Earlier, on a different frontier, the concept of “optimized certainty equivalent” was defined in Ben-Tal and Teboulle [1991] by a trade-off formula very much like the one for getting  $\mathcal{S}$  from  $\mathcal{V}$  but focused on expected utility (“normalized”) and maximization, instead of general regret and minimization. It was applied to problems of optimization in Ben-Tal and Ben-Israel [1991] and subsequently Ben-Tal and Ben-Israel [1997]. Much later in Ben-Tal and Teboulle [2007], once the theory of risk measures had come into development, the “min” quantity in the trade-off received attention alongside of the “argmin,” and (3.21) could be cast as a special case of their previous work with expected utility. An important feature of that work, brought out further in Ben-Tal and Teboulle [2007], was duality with notions of information and entropy.<sup>63</sup>

In Krokmal [2007] a much wider class of trade-off formulas for risk measures was studied with the aim of generalizing (3.21) through  $\mathcal{V}$ -type expressions not restricted to the expectation case. In that research, as in Ben-Tal and Teboulle [2007], no connections with statistical theory were contemplated. In other words, the bottom of the quadrangle was still out of sight.

It is convenient to speak of the quantifiers at the corners of the fundamental quadrangle, under the relations in Diagram 3, as constituting a *quadrangle quartet*  $(\mathcal{R}, \mathcal{D}, \mathcal{V}, \mathcal{E})$  with statistic  $\mathcal{S}$ . In the regular case portrayed in the Quadrangle Theorem, it is a *regular* quadrangle quartet. The most attractive case adds monotonicity to  $\mathcal{R}$  and  $\mathcal{V}$  along with the corresponding properties of  $\mathcal{D}$  and  $\mathcal{E}$  in (3.16) and (3.17); we will then call the quartet *monotonic*. On the other hand, in the case where the four quantifiers are positively homogeneous we will speak of a quartet with positive homogeneity.

Although good examples of regular quadrangle quartets with and without monotonicity have been provided in Section 2, the question arises of how additional examples might be constructed. We round out this section with three results which can assist in that direction.

The first one is elementary but puts into the proper perspective of an entire quadrangle the operation of blending risk with expectation that is seen in the formula it gives for  $\mathcal{R}(X)$ . Such blending, for instance with  $\mathcal{R}_0(X) = \text{CVaR}_\alpha(X)$ , has gained some attention in finance.

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<sup>62</sup>In some papers in this area the random variables  $X$  were taken as representing uncertain “gains” instead of “losses.” The resulting formulas are of course equivalent in that case, but minus signs have to be juggled in the translation.

<sup>63</sup>Here, see the end of Section 6.

**Scaling Theorem.** Let  $(\mathcal{R}_0, \mathcal{D}_0, \mathcal{V}_0, \mathcal{E}_0)$  be a regular quadrangle quartet with statistic  $\mathcal{S}_0$  and consider any  $\lambda \in (0, \infty)$ . Then a regular quadrangle quartet  $(\mathcal{R}, \mathcal{D}, \mathcal{V}, \mathcal{E})$  with statistic  $\mathcal{S}$  is given by

$$\begin{aligned}\mathcal{S}(X) &= \mathcal{S}_0(X), \\ \mathcal{R}(X) &= (1 - \lambda)EX + \lambda\mathcal{R}_0(X), \quad \mathcal{D}(X) = \lambda\mathcal{D}_0(X), \\ \mathcal{V}(X) &= (1 - \lambda)EX + \lambda\mathcal{V}_0(X), \quad \mathcal{E}(X) = \lambda\mathcal{E}_0(X),\end{aligned}\tag{3.22}$$

or alternatively by

$$\begin{aligned}\mathcal{S}(X) &= \lambda\mathcal{S}_0(\lambda^{-1}X), \\ \mathcal{R}(X) &= \lambda\mathcal{R}_0(\lambda^{-1}X), \quad \mathcal{D}(X) = \lambda\mathcal{D}_0(\lambda^{-1}X), \\ \mathcal{V}(X) &= \lambda\mathcal{V}_0(\lambda^{-1}X), \quad \mathcal{E}(X) = \lambda\mathcal{E}_0(\lambda^{-1}X).\end{aligned}\tag{3.23}$$

Monotonicity and positive homogeneity are preserved in these constructions, except that monotonicity requires  $\lambda \geq 1$  in (3.22).

Scaling as in (3.22) is present in Examples 1, 1', and could very well be added to Examples 2 and 3. The alternative form in (3.23) provides an enrichment to Examples 8 and 9.

**Mixing Theorem.** For  $k = 1, \dots, r$  let  $(\mathcal{R}_k, \mathcal{D}_k, \mathcal{V}_k, \mathcal{E}_k)$  be a regular quadrangle quartet with statistic  $\mathcal{S}_k$ , and consider any weights  $\lambda_k > 0$  with  $\lambda_1 + \dots + \lambda_r = 1$ . A regular quadrangle quartet  $(\mathcal{R}, \mathcal{D}, \mathcal{V}, \mathcal{E})$  with statistic  $\mathcal{S}$  is given then by

$$\begin{aligned}\mathcal{S}(X) &= \lambda_1\mathcal{S}_1(X) + \dots + \lambda_r\mathcal{S}_r(X), \\ \mathcal{R}(X) &= \lambda_1\mathcal{R}_1(X) + \dots + \lambda_r\mathcal{R}_r(X), \\ \mathcal{D}(X) &= \lambda_1\mathcal{D}_1(X) + \dots + \lambda_r\mathcal{D}_r(X), \\ \mathcal{V}(X) &= \min_{B_1, \dots, B_r} \left\{ \sum_{k=1}^r \lambda_k \mathcal{V}_k(X - B_k) \mid \sum_{k=1}^r \lambda_k B_k = 0 \right\}, \\ \mathcal{E}(X) &= \min_{B_1, \dots, B_r} \left\{ \sum_{k=1}^r \lambda_k \mathcal{E}_k(X - B_k) \mid \sum_{k=1}^r \lambda_k B_k = 0 \right\}.\end{aligned}\tag{3.24}$$

Moreover  $(\mathcal{R}, \mathcal{D}, \mathcal{V}, \mathcal{E})$  is monotonic if every  $(\mathcal{R}_k, \mathcal{D}_k, \mathcal{V}_k, \mathcal{E}_k)$  is monotonic, and  $(\mathcal{R}, \mathcal{D}, \mathcal{V}, \mathcal{E})$  is positively homogeneous if every  $(\mathcal{R}_k, \mathcal{D}_k, \mathcal{V}_k, \mathcal{E}_k)$  is positively homogeneous.

This generalizes a result in Rockafellar et al. [2008] which dealt only with positively homogeneous quantifiers.<sup>64</sup> The quadrangle in Example 10 illustrates it for a particular case.

**Reverting Theorem.** For  $i = 1, 2$ , let  $(\mathcal{R}_i, \mathcal{D}_i, \mathcal{V}_i, \mathcal{E}_i)$  be a regular quadrangle quartet with statistic  $\mathcal{S}_i$ . Then a regular quadrangle quartet  $(\mathcal{R}, \mathcal{D}, \mathcal{V}, \mathcal{E})$  with statistic  $\mathcal{S}$  is given by

$$\begin{aligned}\mathcal{S}(X) &= \frac{1}{2}[\mathcal{S}_1(X) - \mathcal{S}_2(-X)], \\ \mathcal{R}(X) &= EX + \frac{1}{2}[\mathcal{R}_1(X) + \mathcal{R}_2(-X)], \\ \mathcal{D}(X) &= \frac{1}{2}[\mathcal{D}_1(X) + \mathcal{D}_2(-X)] = \frac{1}{2}[\mathcal{R}_1(X) + \mathcal{R}_2(-X)], \\ \mathcal{V}(X) &= EX + \min_B \left\{ \frac{1}{2}[\mathcal{V}_1(B + X) + \mathcal{V}_2(B - X)] - B \right\}, \\ \mathcal{E}(X) &= \min_B \left\{ \frac{1}{2}[\mathcal{E}_1(B + X) + \mathcal{E}_2(B - X)] \right\}.\end{aligned}\tag{3.25}$$

Positive homogeneity is preserved in this construction, but not monotonicity.

Example 11 illustrates a case where  $(\mathcal{R}_1, \mathcal{D}_1, \mathcal{V}_1, \mathcal{E}_1)$  and  $(\mathcal{R}_2, \mathcal{D}_2, \mathcal{V}_2, \mathcal{E}_2)$  coincide. The proof of the Reverting Theorem takes advantage of bounds  $\mathcal{E}_i(X) \geq \psi_i(EX)$  produced from (3.12).<sup>65</sup>

<sup>64</sup>The proof is essentially the same as in that case, the main task being to demonstrate that  $\mathcal{R}$  and  $\mathcal{D}$  are closed and the minimum over  $B_1, \dots, B_r$  is attained. The argument follows the pattern we have indicated above for the projection part of the Quadrangle Theorem, making use of inequalities  $\mathcal{E}_k(X) \geq \psi_k(EX)$  coming from (3.12).

<sup>65</sup>It starts with a direct calculation of the minimum of  $\mathcal{E}(X - C)$  over  $C$  with the  $\min_B$  expression for  $\mathcal{E}$  inserted. A change of variables  $C_1 = C - B$ ,  $C_2 = -C - B$ , shows that this yields the claimed  $\mathcal{S}$ , and  $\mathcal{D}$ . The corresponding  $\mathcal{R}$  and  $\mathcal{V}$  are confirmed then from the quadrangle formulas.

A further operation that can be performed on risk measures is “inf-convolution,” cf. Barrieu and El Karoui [2005]. This could likewise be articulated in a theorem along these lines.

## 4 Further Model-Promoting Results and Interpretations

The general facts in Section 3 will be supplemented in this section by more detail in the expectation case. Claims made about the examples of expectation quadrangles in Section 2 will in that way be confirmed. Insight will be provided also into the pattern of regret versus utility, even outside the expectation case, and how it can affect the  $\mathcal{D}$ - $\mathcal{E}$  side of the quadrangle.

In relying on (3.13) for a one-to-one correspondence between regular measures of regret  $\mathcal{V}$  and regular measures of relative utility  $\mathcal{U}$ , we are in particular replacing the convexity of  $\mathcal{V}$  with the concavity of  $\mathcal{U}$  and requiring, for a random variable  $Y$  oriented toward gain, that

$$\mathcal{U}(0) = 0 \text{ but } \mathcal{U}(Y) < EY \text{ when } Y \neq 0. \quad (4.1)$$

This is where the term “relative” comes in. The gain in  $Y$  needs to be viewed as *gain relative to some benchmark*. That contrasts with the way utility theory is ordinarily articulated in terms of the “absolute” utility of an outcome. But practitioners appreciate nowadays that investors, for instance, are highly influenced by benchmarks in their attitudes toward gain or loss.

The case of expected utility, focused on  $E[u(Y)]$  for a one-dimensional utility function  $u$  giving  $u(y)$  for a sure gain  $y$ , serves well in explaining this. A large body of traditional theory in finance, laid out authoritatively in Föllmer and Schied [2004], looks toward maximizing such an expression under various side conditions in putting together a good portfolio. The utility function  $u$  captures the preferences of an investor, and the expectation deals with the uncertainty when the gain  $y$  turns into a random variable  $Y$ . Standard functions  $u$  have logarithmic forms and the like, and there is often nothing “relative” about them.

In order to have a functional  $\mathcal{U}(Y) = E[u(Y)]$  satisfy (4.1) and be closed concave,<sup>66</sup> the natural specialization is to require  $u$  to be a function of  $y$  with

$$u \text{ closed concave and } u(0) = 0 \text{ but } u(y) < y \text{ when } y \neq 0. \quad (4.2)$$

Again, the sense in that would come from a benchmark interpretation, namely that  $y$  no longer stands for an amount of money received in the future but rather an increment (positive or negative) to some reference amount. A utility function satisfying (4.2), but with “ $<$ ” weakened to “ $\leq$ ,” is a *normalized* utility in the terminology of Ben-Tal and Teboulle [2007]. Normalization to create these properties is always possible in the expectation case because, in theory, as far as generating a preference ordering for  $y$  values is concerned, a utility  $u$  is only determined up to translations and an arbitrary scaling factor.<sup>67</sup> For our quadrangle scheme, however, such normalization is not merely a convenience but essential. Expected utility depends not only on the ordering induced by  $u$  on  $(-\infty, \infty)$ , but also on the “curvature” aspects of  $u$ , and the choice of a benchmark can have a large impact on that, apart from some special cases.

A utility function  $u$  satisfying (4.2) is paired with a regret function  $v$  satisfying

$$v \text{ closed convex and } v(0) = 0 \text{ but } v(x) > x \text{ when } x \neq 0. \quad (4.3)$$

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<sup>66</sup>Closed concavity requires the “upper” level sets of type  $\geq c$  to be closed for all  $c \in \mathbb{R}$ , in contrast to closed convexity, which requires all “lower” level sets of type  $\leq c$  to be closed.

<sup>67</sup>Outside of the expectation case, it is still possible to shift to  $\mathcal{U}(0) = 0$  as a “normalization,” but rescaling is insufficient to get to  $\mathcal{U}(Y) \leq EY$ .

under the correspondence<sup>68</sup>

$$v(x) = -u(-x), \quad u(y) = -v(-y). \quad (4.4)$$

The properties in (4.3) are needed for  $\mathcal{V}(X) = E[v(X)]$  to be a *regular* measure of regret. They are crucial moreover in the correspondence between  $\mathcal{V}$  and  $\mathcal{E}$  at the bottom of the quadrangle in making  $\mathcal{E}(X) = E[e(X)]$  be a regular measure of error paired with  $\mathcal{V}(X) = E[v(X)]$  under the relations

$$e(x) = v(x) - x, \quad v(x) = x + e(x), \quad (4.5)$$

which entail having

$$e \text{ closed convex and } e(0) = 0 \text{ but } e(x) > 0 \text{ when } x \neq 0. \quad (4.6)$$

The condition on the utility function  $u$  in (4.2) implies that  $u'(0) = 1$  when  $u$  is differentiable at 0, but it is important to realize that  $u$  might not be differentiable at 0, and this could even be desirable. From concavity,  $u$  is sure at least to have right derivatives  $u'_+(y)$  and left derivatives  $u'_-(y)$  satisfying  $u'_-(y) \geq u'_+(y)$ , usually with equality, but still maybe with  $u'_-(0) > u'_+(0)$ . This would mean that, in terms of relative utility, *the pain of a marginal loss relative to the benchmark is greater than pleasure of a marginal gain relative to the benchmark*. Just such a disparity in reactions to gains and losses is seen in practice and reflects, at least in part, the observations in Kahneman and Tversky [1979].

In translating this from a concave utility function  $u$  to a convex regret function  $v$  as in (4.3), we have, of course, right derivatives  $v'_+(x)$  and  $v'_-(x)$  satisfying  $v'_-(x) \leq v'_+(x)$ , usually with equality, but perhaps with  $v'_-(0) < v'_+(0)$ . However, something more needs to be understood in connection with the ability of  $v$  to take on  $\infty$  and how that affects the way derivatives are treated in the formulas of the theorem below.

The convexity of  $v$  implies that the effective domain  $\text{dom } v = \{x \mid v(x) < \infty\}$  is an interval in  $(-\infty, \infty)$  (not necessarily closed or bounded). If  $x$  is the right endpoint of  $\text{dom } v$ , the definition of the right derivative naturally gives  $v'_+(x) = \infty$ ; but just in case of doubt in some formula, this is also the interpretation to give of  $v'_+(x)$  when  $x$  is off to the right of  $\text{dom } v$ .<sup>69</sup> Likewise, if  $x$  is the left endpoint of  $\text{dom } v$ , or further to the left, then  $v'_-(x) = -\infty$ .

These are the patterns also for an error function  $e$  as in (4.6).

For the fundamental quadrangle of risk, the consequences of these facts in the expectation case are summarized as follows.

**Expectation Theorem.** *For functions  $v$  and  $e$  on  $(-\infty, \infty)$  related by (4.5), the properties in (4.3) amount to those in (4.6) and ensure that the functionals*

$$\mathcal{V}(X) = E[v(X)], \quad \mathcal{E}(X) = E[e(X)], \quad (4.7)$$

form a corresponding pair consisting of a regular measure of regret and a regular measure of error.<sup>70</sup> For  $X \in V = \text{dom } \mathcal{V} = \text{dom } \mathcal{E}$  let  $C^+(X) = \sup \{C \mid X - C \in V\}$  and  $C^-(X) = \inf \{C \mid X - C \in V\}$ . The associated statistic  $\mathcal{S}$  in the quadrangle generated from  $\mathcal{V}$  and  $\mathcal{E}$  is characterized then by

$$\mathcal{S}(X) = \left\{ C \mid E[e'_-(X - C)] \leq 0 \leq E[e'_+(X - C)] \right\} = \left\{ C \mid E[v'_-(X - C)] \leq 1 \leq E[v'_+(X - C)] \right\} \quad (4.8)$$

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<sup>68</sup>In this correspondence the graphs of  $v$  and  $u$  reflect to each other through the origin of  $\mathbb{R}^2$ .

<sup>69</sup>The issue is that a random  $X$  might produce such an outcome with probability 0, and yet one still needs to know how to think of the formula.

<sup>70</sup>Also,  $\mathcal{V}$  corresponds then to a regular measure of relative utility  $\mathcal{U}$  given by  $\mathcal{U}(Y) = E[u(Y)]$  under (4.4) via (4.2).

subject to the modification that, in both cases, the right side is replaced by  $\infty$  if  $C \leq C^-(X)$  and the left side is replaced by  $-\infty$  if  $C \geq C^+(X)$ . The quadrangle is completed then by setting

$$\mathcal{D}(X) = E[e(X - C)] \text{ and } \mathcal{R}(X) = C + E[v(X - C)] \text{ for any/all } C \in \mathcal{S}(X). \quad (4.9)$$

Having  $\mathcal{V}$  and  $\mathcal{R}$  be monotonic corresponds (in tandem with convexity) to having  $v(x) \leq 0$  when  $x < 0$ , or equivalently  $e(x) \leq |x|$  when  $x < 0$ . Positive homogeneity holds in the quadrangle if and only if  $v$  and  $e$  have graphs composed of two linear pieces kinked at 0.

Beyond the aspects of this theorem that are already evident, the key ingredient is establishing (4.8). This is carried out by calculating that the right and left derivatives of the convex function  $\phi(C) = E[e(X - C)]$  from their definitions and noting that  $C$  belongs to  $\operatorname{argmin} \phi$  if and only if  $\phi'_-(C) \leq 0 \leq \phi'_+(C)$ . In situations where  $v$  and  $e$  are differentiable, the double inequalities in (4.8) can be replaced simply by the equations  $E[e'(X - C)] = 0$  and  $E[v'(X - C)] = 1$ .

We proceed now to illustrate the Expectation Theorem by applying it to justify the details of the examples in Section 2 that belong to the expectation case.

### Quantile-based quadrangle, Example 2 (including Example 3):

$$e(x) = \frac{\alpha}{1-\alpha} \max\{0, x\} + \max\{0, -x\}, \quad v(x) = \frac{1}{1-\alpha} \max\{0, x\}, \quad u(y) = \frac{1}{1-\alpha} \min\{0, y\}.$$

We have  $V = \mathcal{L}^2(\Omega)$ ,  $C^+(X) = \infty$ ,  $C^-(X) = -\infty$ , and

$$v'_+(x) = \begin{cases} \frac{1}{1-\alpha} & \text{if } x \geq 0, \\ 0 & \text{if } x < 0, \end{cases} \quad v'_-(x) = \begin{cases} \frac{1}{1-\alpha} & \text{if } x > 0, \\ 0 & \text{if } x \leq 0, \end{cases}$$

with a gap between left and right derivatives occurring only at  $x = 0$ . Then with  $F_X^-(C)$  denoting the left limit of  $F_X$  at  $C$  (the right limit  $F_X^+(C)$  being just  $F_X(C)$ ), we get

$$\begin{aligned} E[v'_-(X - C)] &= \frac{1}{1-\alpha} \operatorname{prob}\{X > C\} = 1 - F_X(C), \\ E[v'_+(X - C)] &= \frac{1}{1-\alpha} \operatorname{prob}\{X \geq C\} = 1 - F_X^-(C). \end{aligned}$$

It follows thereby from (4.8) that  $\mathcal{S}(X) = \{C \mid F_X^-(C) \leq \alpha \leq F_X(C)\}$  and therefore  $\mathcal{S}(X) = q_\alpha(X)$ . Applying (4.10) yields  $\mathcal{R}(X) = C + \frac{1}{1-\alpha} E \max\{0, X - C\} = C + \frac{1}{1-\alpha} \int_{(C,\infty)} (x - C) dF_X(x)$ . Since the probability of  $(C, \infty)$  is  $1 - F_X(C)$ , this equals  $\frac{1}{1-\alpha} [(F_X(C) - \alpha)C + \int_{[C,\infty)} x dF_X(x)]$ , which is the expectation of  $X$  with respect to its “ $\alpha$ -tail distribution” as defined in Rockafellar and Uryasev [2002] and used there to properly define  $\bar{q}_\alpha(X)$  even under the possibility that  $F_X(C) > \alpha$ .

### Worst-case-based quadrangle, Example 5:

$$e(x) = \begin{cases} |x| & \text{if } x \leq 0 \\ \infty & \text{if } x > 0, \end{cases} \quad v(x) = \begin{cases} 0 & \text{if } x \leq 0 \\ \infty & \text{if } x > 0, \end{cases} \quad u(y) = \begin{cases} -\infty & \text{if } y < 0 \\ 0 & \text{if } y \geq 0. \end{cases}$$

We have  $V = \mathcal{L}_-^2(\Omega)$ ,  $C^+(X) = \infty$ ,  $C^-(X) = \sup X$ . In the  $v$  part of (4.8) the left side equals 0 always and the right side equals 0 if  $C < \sup X$  but (through the prescribed modification) equals  $\infty$  if  $C = \sup X$ . Therefore,  $C = \sup X$  is the unique element of  $\mathcal{S}(X)$  (when that is finite).

### Truncated-mean-based quadrangle, Example 7:

$$e(x) = \begin{cases} |x| - \frac{\beta}{2} & \text{if } |x| \geq \beta, \\ \frac{1}{2\beta} x^2 & \text{if } |x| \leq \beta, \end{cases} \quad v(x) = \begin{cases} -\frac{\beta}{2} & \text{if } x \leq -\beta, \\ x + \frac{1}{2\beta} x^2 & \text{if } |x| \leq \beta, \\ 2x - \frac{\beta}{2} & \text{if } x \geq \beta, \end{cases} \quad u(y) = \begin{cases} 2y + \frac{\beta}{2} & \text{if } y \leq -\beta, \\ y - \frac{1}{2\beta} y^2 & \text{if } |y| \leq \beta, \\ \frac{\beta}{2} & \text{if } y \geq \beta. \end{cases}$$

This time,  $V = \mathcal{L}^2(X)$ , so  $C^+(X) = \infty$  and  $C^-(X) = -\infty$ . The statistic is determined by solving  $E[e'(X - C)] = 0$  for  $C$ , and this gives the result described because

$$\beta e'(x) = T_\beta(x) = \begin{cases} \beta & \text{if } x \geq \beta, \\ x & \text{if } -\beta \leq x \leq \beta, \\ -\beta & \text{if } x \leq -\beta. \end{cases}$$

### Log-exponential-based quadrangle, Example 8:

$$e(x) = \exp x - x - 1, \quad v(x) = \exp x - 1, \quad u(y) = 1 - \exp(-y).$$

Here  $V = \{X \mid E[\exp X] < \infty\}$ . Because  $E[\exp(X - C)] = \exp(-C)E[\exp X]$ , we have  $C^+(X) = \infty$  and  $C^-(X) = -\infty$  for any  $X \in V$ , so the need for a modification of the bounds in (4.8) is avoided. Indeed, since  $v'(x) = \exp x$ , we just have an equation to solve for  $C$ , namely  $E[\exp(X - C)] = 1$ . This equation can be rewritten as  $E[\exp X] = \exp C$ , which yields  $C = \log E[\exp X]$  as  $\mathcal{S}(X)$ . Substituting that into  $C + \mathcal{V}(X - C)$ , we get  $\mathcal{R}(X) = \log E[\exp X]$  and the quadrangle is confirmed.

### Rate-Based Quadrangle, Example 9:

$$e(x) = \begin{cases} \log \frac{1}{1-x} - x & \text{if } x < 1, \\ \infty & \text{if } x \geq 1, \end{cases} \quad v(x) = \begin{cases} \log \frac{1}{1-x} & \text{if } x < 1, \\ \infty & \text{if } x \geq 1, \end{cases} \quad u(y) = \begin{cases} \log(1+y) & \text{if } y > -1, \\ -\infty & \text{if } y \leq -1. \end{cases}$$

Here  $V = \{X < 1 \mid E[\log \frac{1}{1-X}] < \infty\}$ , so  $C^+(X) = 1 - \sup X$  and  $C^-(X) = -\infty$ . Because  $v$  is differentiable (where finite), we have an equation to solve in (4.8):  $E[\frac{1}{1-(X-C)}] = 1$ . The solution is the statistic  $\mathcal{S}(X)$ .

**Quadrangles from kinked utility and regret.** More examples beyond the differentiable case of the Expectation Theorem can be produced by starting from an “absolute” utility function  $u_0(y_0)$  that is differentiable, increasing and strictly concave, introducing a benchmark value  $B$ , and a “kink” parameter  $\delta > 0$ , and defining

$$u(y) = \frac{u_0(y+B) - u_0(B)}{u'_0(B)} + \delta \min\{0, y\}. \quad (4.10)$$

This will satisfy  $u(0) = 0$  and  $u(y) < y$  when  $y \neq 0$ , and it will be differentiable when  $y \neq 0$ , but have

$$u'_+(0) = 1 \text{ but } u'_-(0) = 1 + \delta. \quad (4.11)$$

The kink parameter  $\delta$  models the extra pain experienced in falling short of the benchmark, in contrast to the milder pleasure experienced in exceeding it. From this  $u$  it is straightforward to pass to the corresponding  $v$ ,  $e$ , and the full quadrangle associated with them by the theorem. In general, that quadrangle will depend on both  $B$  and  $\delta$ , but in special situations like CARA or HARA utilities<sup>71</sup> the  $B$  dependence can drop out or reduce to simple rescaling.

The surprising fact is that all such manipulations are propagated by the quadrangle scheme into applications not just to risk management and optimization but also to statistical estimation. Those applications will be discussed further in Section 5.

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<sup>71</sup>See [Föllmer and Schied, 2004, pages 68–69].

**General interpretations of the quadrangle “statistic.”** Returning finally to the general level of the correspondence  $\mathcal{U} \leftrightarrow \mathcal{V}$  between relative utility and regret in (3.13) we look at ways of interpreting the trade-off formula  $\mathcal{R}(X) = \min_C \{ C + \mathcal{V}(X - C) \}$ . Through a change of variables  $Y = -X$ ,  $W = -C$ , switching loss to gain, this corresponds to

$$-\mathcal{R}(-Y) = \max_W \{ W + \mathcal{U}(Y - W) \}. \quad (4.12)$$

Considerations were focused in Ben-Tal and Teboulle [2007] on the expectation case, but an interpretation suggested there works well for (4.12) in general. To begin with, note that in adding  $W$  to  $\mathcal{U}(Y - W)$  it is essential that  $W$  be measured in the same units as  $\mathcal{U}(Y - W)$ , and moreover they have to be the same units as those of  $Y$ . A simple case where this makes perfect sense is the one in which the units are money units, like dollars. Then  $W$  represents an income that is certain, whereas  $Y - W$  is residual income that is uncertain;  $\mathcal{U}$  assigns to that uncertain income an equally desirable amount of certain income in something akin to a discount. This leads, in Ben-Tal and Teboulle [2007], a  $W$  giving the max in (4.12) being called an *optimized certainty equivalent* for  $Y$ .

Much the same can be said about the regret version of trade-off,  $\mathcal{R}(X) = \min_C \{ C + \mathcal{V}(X - C) \}$ . There,  $C$  is a loss that is certain,  $X - C$  is a residual loss that is uncertain. The regret measure  $\mathcal{V}$  assigns to  $X - C$  an amount of money that could be deemed adequate as immediate compensation for taking on the burden of  $X - C$ . It is possible to elaborate this with ideas of insurance, insurance premium, “deductibles,” and so forth. For some insurance interpretations in the utility context of (4.12), see Ben-Tal and Teboulle [2007].

Although these “min” formulas and interpretations are natural in their own right, the special insight from the risk quadrangle, namely that they have a parallel life in theoretical statistics, is new.

## 5 Quadrangle Roles in Optimization and Regression

Applications involving the quantifiers on both sides of the risk quadrangle have provided key motivation and guidance for the theory that has been laid out. The purpose of this section is to explain that background and indicate advances that the theory now brings.

**Optimization.** Risk in the sense quantified by a risk measure  $\mathcal{R}$  is central in the management and control of cost or loss. For a hazard variable  $X$ , the crucial issue there is how to model a “soft” upper bound, i.e., a condition that the outcomes of  $X$  be “adequately”  $\leq C$  for some  $C$ . As already explained in Section 1, the broad prescription for handling this is to pass to a numerical inequality  $\mathcal{R}(X) \leq C$  through some choice of a risk measure  $\mathcal{R}$ , and many possibilities for  $\mathcal{R}$  have been offered. Of course  $C$  can be taken to be 0 without any real loss of generality.

A choice of  $\mathcal{R}$  corresponds to an expression of preferences toward risk, but it might not yet be clear why some measures of risk are better motivated or computationally more tractable than others. The key challenge is that most applications require more than just looking at  $\mathcal{R}(X)$  for a single  $X$ , as far as optimization is concerned. Usually instead, there is a random variable that depends on parameters  $x_1, \dots, x_n$ . We have  $X(x_1, \dots, x_n)$  and it becomes important to know how the numerical surrogate  $\mathcal{R}(X(x_1, \dots, x_n))$  depends on  $x_1, \dots, x_n$ . This is where favorable conditions imposed on  $\mathcal{R}$ , like convexity and monotonicity, are indispensable.

Motivations in optimization modeling are important in particular. For insight, consider first a standard type of *deterministic* optimization problem, *without uncertainty*, in which  $x = (x_1, \dots, x_n)$  is the decision vector, namely

$$(\mathcal{P}) \quad \text{minimize } f_0(x) \text{ over all } x \in S \subset \mathbb{R}^n \text{ subject to } f_i(x) \leq 0 \text{ for } i = 1, \dots, m.$$

A decision  $x$  selected from the set  $S$  results in *numerical values*  $f_0(x), f_1(x), \dots, f_m(x)$ , which can be subjected to the usual techniques of optimization methodology. Suppose next, though, that these cost-like expressions are *uncertain* through dependence on additional variables — random variables — whose realizations will not be known until later. A decision  $x$  merely results then in *random variables*<sup>72</sup>

$$X_0(x) = \underline{f}_0(x), X_1(x) = \underline{f}_1(x), \dots, X_m(x) = \underline{f}_m(x), \quad (5.1)$$

which can only be *shaped in their distributions* through the choice of  $x$ , not pinned down to specific values. Now there is no longer a single, evident answer to how optimization should be viewed, but risk measures can come to the rescue.

As proposed in Rockafellar [2007], one can systematically pass to a *stochastic* optimization problem in the format<sup>73</sup>

$$(\underline{\mathcal{P}}) \quad \text{minimize } \bar{f}_0(x) = \mathcal{R}_0(\underline{f}_0(x)) \text{ over } x \in S \text{ subject to } \bar{f}_i(x) = \mathcal{R}_i(\underline{f}_i(x)) \leq 0, i = 1, \dots, m,$$

in which an individually selected “measure of risk”  $\mathcal{R}_i$  has been combined with each  $\underline{f}_i(x)$  to arrive at a numerical (nonrandom) function  $\bar{f}_i$  of the decision vector  $x$ .<sup>74</sup>

An issue that must then be addressed is how the properties of  $\bar{f}_i(x)$  with respect to  $x$  relate to those of  $\underline{f}_i(x)$  through the choice of  $\mathcal{R}_i$ , and whether those properties are conducive to good optimization modeling and solvability. This is not to be taken for granted, because seemingly attractive examples like  $\mathcal{R}_i(X) = EX + \lambda_i\sigma(X)$  with  $\lambda_i > 0$  or  $\mathcal{R}_i(X) = q_{\alpha_i}(X) = \text{VaR}_{\alpha_i}(X)$  with  $0 < \alpha_i < 1$  are known to suffer from troubles with “coherency” in the sense of Artzner et al. [1999].

**Convexity Theorem**<sup>75</sup>. *In problem  $(\underline{\mathcal{P}})$ , the convexity of  $\bar{f}_i(x)$  with respect to  $x$  is assured if  $\underline{f}_i(x)$  is linear in  $x$  and  $\mathcal{R}_i$  is a regular measure of risk, or if  $\underline{f}_i(x)$  is convex in  $x$  and  $\mathcal{R}_i$  is, in addition, a monotonic measure of risk.*<sup>76</sup>

The huge advantage of having the functions  $\bar{f}_i$  be convex is that then, with the set  $S$  also convex,  $(\underline{\mathcal{P}})$  is an *optimization problem of convex type*. Such problems are vastly easier to solve in computation.

The use of  $\mathcal{R}_i(X) = q_{\alpha_i}(X) = \text{VaR}_{\alpha_i}(X)$  in this setting could destroy whatever underlying convexity with respect to  $x = (x_1, \dots, x_n)$  might be available in the problem data, because this measure of risk lacks convexity; it is not regular and not coherent. The shortcoming of  $\mathcal{R}_i(X) = EX + \lambda_i\sigma(X)$  is different: it fails in general to be monotonic. The absence of monotonicity threatens the transmittal of convexity of  $\underline{f}_i(x)$  to  $\bar{f}_i(x)$ . However,  $\bar{f}_i(x)$  can still be convex in  $x$ , on the basis of the Convexity Theorem, as long as  $\underline{f}_i(x)$  is linear in  $x$ . This could be useful in applications to financial optimization, because linearity with respect to  $x$ , as a vector of “portfolio weights,” is often encountered there.

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<sup>72</sup>We employ underbars in this discussion to indicate uncertainty. The overbars appearing later emphasize that the random variable depending on  $x$  has been converted to a nonrandom numerical function of  $x$ .

<sup>73</sup>If taken too literally, this prescription could be simplistic. When uncertainty is present, much closer attention must be paid to whether the objective and constraint structure in the deterministic formulation itself was well chosen. The effects of possible recourse actions when constraints are violated may need to be brought in. Whether risk measures should be applied to the  $f_i$ ’s individually or to a combination passed through some joint expression must be considered as well.

<sup>74</sup>The constraint modeling in  $(\underline{\mathcal{P}})$  follows the prescription that  $\mathcal{R}_i(\underline{f}_i(x)) \leq 0$  provides a rigorous interpretation to the desire of having  $\underline{f}_i(x)$  “adequately”  $\leq 0$ , but the motivation for the treatment of the objective in  $(\underline{\mathcal{P}})$  may be less clear. Actually, it follows the same prescription. Choosing  $x$  to minimize  $\mathcal{R}_0(\underline{f}_0(x))$  can be identified with choosing a pair  $(x, C_0)$  subject to  $\mathcal{R}_0(\underline{f}_0(x)) \leq C_0$  so as to get  $C_0$  as low as possible, and the inequality  $\mathcal{R}_0(\underline{f}_0(x)) \leq C_0$  models having  $\underline{f}_0(x)$  “adequately”  $\leq C_0$ . This is valuable in handling the dangers of “cost overruns.”

<sup>75</sup>This extends, in an elementary way, a principle in Rockafellar [2007].

<sup>76</sup>Convexity of the random variable  $\underline{f}_i(x)$  with respect to  $x$  refers to having  $\underline{f}_i((1-\lambda)x_0 + \lambda x_1) \leq (1-\lambda)\underline{f}_i(x_0) + \lambda\underline{f}_i(x_1)$  as a relation among random variables, i.e., with “almost surely” coming in.

Another example of a measure of risk that is regular without being monotonic is the reverted CVaR in Example 11:  $\mathcal{R}_i(X) = EX + \frac{\lambda}{2}[\text{CVaR}_{\alpha_i}(X) + \text{CVaR}_{\alpha_i}(-X)]$ . Once more, although this choice would not preserve convexity in general, it would do so when  $f_i(x)$  is linear in  $x$ .

A question of modeling motivation must be confronted here. Why would one ever wish to use in a stochastic optimization problem  $(\underline{\mathcal{P}})$  a regular risk measure that is not monotonic, even in applications with linearity in  $x$ , when so many choices do have that property? An interesting justification can actually be given, which could sometimes make sense in finance, at least. The rationale has to do with skepticism about the data in the model and especially a wish to not rely too much on data in the extreme lower tail of a cost distribution. Optimization with today's data will be succeeded by optimization with tomorrow's data, all data being imperfect. It would be wrong to swing very far in response to ephemeral changes, at least in formulating the objective function  $\bar{f}_0(x) = \mathcal{R}_0(f_0(x))$ .

The following idea comes up: replace this objective, in the case of a regular monotonic measure of risk  $\mathcal{R}_0$ , by a measure of risk having the form

$$\tilde{\mathcal{R}}_0(X) = \mathcal{R}_0(X) + \mathcal{D}(X) \text{ for some regular measure of deviation } \mathcal{D}. \quad (5.2)$$

This would be another regular measure of risk, even if not monotonic. The deviation term would be designed to have a “stabilizing” effect.

If a choice like  $\mathcal{R}_i(X) = q_{\alpha_i}(X) = \text{VaR}_{\alpha_i}(X)$  ought to be shunned when convexity in  $(\underline{\mathcal{P}})$  is to be promoted, what might be the alternative? This is a serious issue because risk constraints involving this choice are very common, especially in reliability engineering,<sup>77</sup> because

$$q_{\alpha_i}(f_i(x)) \leq 0 \iff \text{prob}\{f_i(x) \leq 0\} \geq \alpha_i. \quad (5.3)$$

A strong argument can be made for passing from quantiles/VaR to superquantiles/CVaR by instead taking  $\mathcal{R}_i(X) = \bar{q}_{\alpha_i}(X) = \text{CVaR}_{\alpha_i}(X)$ . This has the effect of replacing “probability of failure” by an alternative called “buffered probability of failure,” which is safer and easier to work with computationally; see Rockafellar and Royset [2010].

The claim that problem-solving may be easier with CVaR than with VaR could seem surprising from the angle that  $\text{CVaR}_{\alpha}(X)$  is defined as a conditional expectation in a “tail” which is dependent on  $\text{VaR}_{\alpha}(X)$ , yet it rests on the characterization in (3.21). But we have explained in Rockafellar and Uryasev [2002]<sup>78</sup> how, in the case of  $(\underline{\mathcal{P}})$  with  $\mathcal{R}_i = \text{CVaR}_{\alpha_i}$  for each  $i$ , one can expand  $\text{CVaR}_{\alpha_i}(f_i(x))$  through (3.21) into an expression involving auxiliary parameter  $C_i$  and go on to minimize not only with respect to  $x$  but also simultaneously with respect to the  $C_i$ 's. This has the benefit not only of simplifying the overall minimization but also providing, along with the optimal solution  $\bar{x}$  to  $(\underline{\mathcal{P}})$ , corresponding  $\text{VaR}_{\alpha_i}(f_i(x))$  values as the optimal  $C_i$ 's.

Now we are in position to point out, on the basis of the risk quadrangle, that this technique has a new and far-reaching extension.

**Regret Theorem.** Consider a stochastic optimization problem  $(\underline{\mathcal{P}})$  in which each  $\mathcal{R}_i$  is a regular measure of risk coming from a regular measure of regret  $\mathcal{V}_i$  with associated statistic  $\mathcal{S}_i$  by the quadrangle formulas

$$\mathcal{R}_i(X) = \min_C \{ C + \mathcal{V}_i(X - C) \}, \quad \mathcal{S}_i(X) = \operatorname{argmin}_C \{ C + \mathcal{V}_i(X - C) \}. \quad (5.4)$$

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<sup>77</sup>The article Samson et al. [2009] furnishes illuminating background.

<sup>78</sup>See also the tutorial paper Rockafellar [2007].

Solving  $(\underline{\mathcal{P}})$  can be cast then as solving the expanded problem

$$(\underline{\mathcal{P}}') \quad \begin{aligned} & \text{choose } x = (x_1, \dots, x_n) \text{ and } C_0, C_1, \dots, C_m \text{ to} \\ & \text{minimize } C_0 + \mathcal{V}_0(f_0(x) - C_0) \text{ over } x \in S, C_i \in \mathbb{R}, \\ & \text{subject to } C_i + \mathcal{V}_i(f_i(x) - C_i) \leq 0 \text{ for } i = 1, \dots, m. \end{aligned}$$

An optimal solution  $(\bar{x}, \bar{C}_0, \bar{C}_1, \dots, \bar{C}_m)$  to problem  $(\underline{\mathcal{P}}')$  provides as  $\bar{x}$  an optimal solution to problem  $(\underline{\mathcal{P}})$  and as  $\bar{C}_i$  a corresponding value of the statistic  $\mathcal{S}_i(f_i(\bar{x}))$  for  $i = 0, 1, \dots, m$ .

The Mixing Theorem of Section 3 can be combined with Regret Theorem. When  $\mathcal{V}_i$  is itself expressed by a minimization formula in extra parameters, these can be brought into  $(\underline{\mathcal{P}})$  as well.

The idea behind the Regret Theorem is not restricted to regret measures. It can operate just as well for deviation measures in terms of error measures through the quadrangle principle that

$$\mathcal{D}(X) \leq c \iff \mathcal{E}(X - C) \leq c \text{ for a choice of } C \in \mathbb{R}.$$

**Estimation.** The topic of generalized regression is next on the agenda. As explained in Section 1, this concerns the approximation of a given random variable  $Y$  by a function  $f(X_1, \dots, X_n)$  of other random variables  $X_1, \dots, X_n$ . By the regression being “generalized” we mean that the difference  $Z_f = Y - f(X_1, \dots, X_n)$  may be assessed for its nonzeroness by an error measure  $\mathcal{E}$  different from the one in “least-squares” as in Example 1, or for that matter even from the kind in quantile regression, as in Example 2. The case of generalized *linear* regression, where the functions  $f$  in the approximation are limited to the form

$$f(x_1, \dots, x_n) = C_0 + C_1 x_1 + \dots + C_n x_n \quad (\text{the linear case}), \quad (5.5)$$

has already been studied in Rockafellar et al. [2008], but only for error measures  $\mathcal{E}$  that are positively homogeneous. Here we go beyond those limitations and investigate the problem:

$$\text{minimize } \mathcal{E}(Z_f) \text{ over all } f \in \mathcal{C}, \text{ where } Z_f = Y - f(X_1, \dots, X_n), \quad (5.6)$$

for given random variables  $X_1, \dots, X_n, Y$ , and some given class  $\mathcal{C}$  of functions  $f$ .

Taking  $\mathcal{C}$  to be the class in (5.5) with respect to all possible coefficients  $C_0, C_1, \dots, C_n$ , would specialize to linear regression, pure and simple. Then  $\mathcal{E}(Z_f)$  would be a function of these coefficients and we would be minimizing over  $(C_0, C_1, \dots, C_n) \in \mathbb{R}^{n+1}$ . However, even in the linear case there could be further specialization through placing conditions on some of the coefficients, such as perhaps nonnegativity. In fact, a broad example of the kinds of classes of regression functions that can be brought into the picture is the following:<sup>79</sup>

$$\mathcal{C} = \text{all the functions } f(x_1, \dots, x_n) = C_0 + C_1 h_1(x_1, \dots, x_n) + \dots + C_m h_m(x_1, \dots, x_n) \quad (5.7)$$

for given  $h_1, \dots, h_m$  on  $\mathbb{R}^n$  and coefficient vectors  $(C_1, \dots, C_m)$  in a given set  $C \subset \mathbb{R}^m$ .

Motivation for generalized regression comes from applications in which  $Y$  has the cost/loss orientation that we have been emphasizing in this paper. Underestimation might then be more dangerous than overestimation, and that could suggest using an asymmetric error measure  $\mathcal{E}$ , with  $\mathcal{E}(Z_f) \neq \mathcal{E}(-Z_f)$ .

Further motivation comes from “factor models” and other such regression techniques in finance and engineering, which might have unexpected consequences when utilized in stochastic optimization

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<sup>79</sup>It should also be kept in mind that a possibly nonlinear change of scale in the variables, such as passing to logarithms, could be executed prior to this depiction.

because of interactions with parameterization by the decision vector  $x$ . For instance, if one of the random “costs”  $f_i(x)$  in problem  $(\underline{\mathcal{P}})$  is estimated by such a technique as  $g_i(x)$ , it may be hard to determine the effects this could have on the optimal decision. We have argued in Rockafellar et al. [2008], and demonstrated with specific results, that it might be wise to “tune” the regression to the risk measure  $\mathcal{R}_i$  applied to  $f_i(x)$  in  $(\underline{\mathcal{P}})$ . This would mean passing around the fundamental quadrangle from  $\mathcal{R}_i$  to an error measure  $\mathcal{E}_i$  in the same quartet.

**Regression Theorem.** Consider problem (5.6) for random variables  $X_1, \dots, X_n$  and  $Y$  in the case of  $\mathcal{E}$  being a regular measure of error and  $\mathcal{C}$  being a class of functions  $f : \mathbb{R}^n \rightarrow \mathbb{R}$  such that

$$f \in \mathcal{C} \implies f + C \in \mathcal{C} \text{ for all } C \in \mathbb{R}. \quad (5.8)$$

Let  $\mathcal{D}$  and  $\mathcal{S}$  correspond to  $\mathcal{E}$  as in the Quadrangle Theorem. Problem (5.6) is equivalent then to:

$$\text{minimize } \mathcal{D}(Z_f) \text{ over all } f \in \mathcal{C} \text{ such that } 0 \in \mathcal{S}(Z_f), \quad (5.9)$$

which in the case of a class  $\mathcal{C}$  as in (5.7) and  $H_i = h_i(X_1, \dots, X_n)$  comes down to

$$\text{minimize } \mathcal{D}(Y - [C_1 H_1 + \dots + C_m H_m]), \text{ then take } C_0 \in \mathcal{S}(Y - [C_1 H_1 + \dots + C_m H_m]). \quad (5.10)$$

Moreover if  $\mathcal{E}$  is of expectation type and  $\mathcal{C}$  includes a function  $f$  satisfying

$$\begin{aligned} f(x_1, \dots, x_n) &\in \mathcal{S}(Y(x_1, \dots, x_n)) \text{ almost surely for } (x_1, \dots, x_n) \in D, \\ \text{where } Y(x_1, \dots, x_n) &= Y_{X_1=x_1, \dots, X_n=x_n} \text{ (conditional distribution)}, \end{aligned} \quad (5.11)$$

with  $D$  being the support of the distribution in  $\mathbb{R}^n$  induced by  $X_1, \dots, X_n$ ,<sup>80</sup> then that  $f$  solves the regression problem and tracks this conditional statistic<sup>81</sup> in the sense that

$$f(X_1, \dots, X_n) \in \mathcal{S}(Y(X_1, \dots, X_n)) \text{ almost surely.} \quad (5.12)$$

The first part of this result generalizes [Rockafellar et al., 2008, Theorem 3.2] on linear regression through elementary extension of the same proof. The specialization in (5.10) relies on  $\mathcal{D}(Z - C_0) = \mathcal{D}(Z)$  and  $\mathcal{S}(Z - C_0) = \mathcal{S}(Z) - C_0$ . The second part is new. It comes from the observation that, in the expectation case, if  $f$  satisfies (5.11), then for any other  $g \in \mathcal{C}$  one has

$$\begin{aligned} \mathcal{E}(Y(x_1, \dots, x_n) - f(x_1, \dots, x_n)) &\leq \mathcal{E}(Y(x_1, \dots, x_n) - g(x_1, \dots, x_n)) \\ \text{almost surely for } (x_1, \dots, x_n) &\in D. \end{aligned}$$

When  $\mathcal{E}$  is of expectation type, this inequality can be “integrated” over the distribution of  $(X_1, \dots, X_n)$  to obtain  $\mathcal{E}(Y(X_1, \dots, X_n) - f(X_1, \dots, X_n)) \leq \mathcal{E}(Y(X_1, \dots, X_n) - g(X_1, \dots, X_n))$ .

Apart from that special circumstance, the question of the existence of an optimal regression function  $f \in \mathcal{C}$  has not been addressed in the theorem, because we are reluctant in the present context to delve deeply into the possible structure of the class  $\mathcal{C}$ . But existence in the case of linear regression has been covered in [Rockafellar et al., 2008, Theorem 3.1], and similar considerations would apply to the broader class in (5.7), with the coefficient set  $C$  taken to be closed.<sup>82</sup>

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<sup>80</sup>Almost surely, in (5.11), refers to this distribution.

<sup>81</sup>It is assumed, for this part, that the distribution of  $Y(x_1, \dots, x_n)$  for  $(x_1, \dots, x_n) \in D$  belongs to  $\mathcal{L}^2(\Omega)$ , and the same then for the random variable  $Y(X_1, \dots, X_n)$  obtained from it.

<sup>82</sup>Work with the class in (5.7), which does of course satisfy (5.9), can actually be reduced to the linear case, so that generalized linear theory can be applied. To do this we can introduce new random variables  $W_i = h_i(X_1, \dots, X_n)$  with distributions inherited from the  $X_j$ 's and carry out linear regression of  $Y$  with respect to  $W_1, \dots, W_m$ .

There could be many applications of these ideas, and much remains to be explored and developed. Some related research in special cases, largely concerned with quantile regression, can be seen in Trindade and Uryasev [2006a], Trindade and Uryasev [2006b] and Golodnikov et al. [2007]; see also Samson et al. [2009] for further motivation.

The measure of error in quantile regression is indeed of expectation type, so that the second part of our Regression Theorem can be applied if the class  $\mathcal{C}$  of functions  $f$  is rich enough. The class of linear functions of  $X_1, \dots, X_n$  would very likely not meet that standard, but the class in (5.7) may offer hope through judicious choice of  $h_1, \dots, h_m$ .

## 6 Probability Modeling and the Dualization of Risk

More explanation about the view of uncertainty that we take here may be helpful, especially for the sake of those who would like to make use of the ideas without having to go too far into the technical mathematics of probability theory. In modeling uncertain quantities as random variables, we tacitly regard them as having probability distributions, but this does not mean we assume those distributions are directly known. Sampling, for instance, might be required to learn more, and even then, only approximations might be available.

The characteristics of a random variable  $X$ , by itself, are embodied in its cumulative distribution function  $F_X$ , with  $F_X(x) = \text{prob}\{X \leq x\}$ . This induces a probability measure on the real numbers  $\mathbb{R}$  which may or may not be expressible by a density function  $f$  with respect to ordinary integration, i.e., as  $dF_X(x) = f(x)dx$ . The lack of a density function is paramount when  $X$  is a discrete random variable with only finitely many possible outcomes. Then  $F_X$  is a step function.

Sometimes the underlying uncertainty being addressed revolves around observations of several random variables  $V_1, \dots, V_m$ , and their *joint* distribution. The corresponding probability measure on  $\mathbb{R}^m$  is induced then by the multivariate distribution function

$$F_{V_1, \dots, V_m}(v_1, \dots, v_m) = \text{prob}\{(V_1, \dots, V_m) \leq (v_1, \dots, v_m)\}. \quad (6.1)$$

Functions  $x = g(v_1, \dots, v_m)$  give rise to random variables  $X = g(V_1, \dots, V_m)$  having  $F_X(x) = \text{prob}\{g(V_1, \dots, V_m) \leq x\}$ . Again, the distribution of  $(V_1, \dots, V_m)$  need not be describable by a density function  $f(v_1, \dots, v_m)$ . We might be dealing with a discrete distribution of  $(V_1, \dots, V_m)$  corresponding to an  $m$ -dimensional “scatter plot.”

The standard framework of a *probability space* serves for handling all these aspects of randomness easily and systematically. It consists of a set  $\Omega$  supplied with a probability measure  $P_0$  and a field  $\mathcal{A}$  of its subsets.<sup>83</sup> We think of the elements  $\omega \in \Omega$  as “future states” (of information), or “scenarios.” Having a subset  $A$  of  $\Omega$  belong to  $\mathcal{A}$  means that the probability of  $\omega$  being in  $A$  is regarded as known in the present:  $\text{prob}\{A\} = P_0(A)$ . In that way, the field  $\mathcal{A}$  is a model for present information about the future. There could be multistage approaches to such information, in which  $\mathcal{A}$  is just the first in a chain of ever-larger collections of subsets of  $\Omega$ , but we are not looking at that. A scenario  $\omega$  could, in our setting, nonetheless involve multiple time periods, but we are not going to consider, here, how additional observations, as the scenario unfolds, might be put to use in optimization.

Random variables in this framework are functions  $X : \Omega \rightarrow \mathbb{R}$ , with future outcomes  $X(\omega)$ , such that, for every  $x \in \mathbb{R}$ , the set  $A = \{\omega | X(\omega) \leq x\}$  belongs to  $\mathcal{A}$ .<sup>84</sup> The expected value of a random variable  $X$  is the integral  $EX = \int_{\Omega} X(\omega)dP_0(\omega)$ . As a special case, the probability space  $(\Omega, \mathcal{A}, P_0)$

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<sup>83</sup>We write  $P_0$  for this underlying probability measure in order to reserve  $P$  for general purposes below.

<sup>84</sup>The sets  $A \in \mathcal{A}$  are called the “measurable” sets and the functions  $X$  in question the “measurable” functions.

could be generated by future observations of some variables  $V_1, \dots, V_m$ , as above, in which case  $\Omega$  would be a subset of  $\mathbb{R}^m$  with elements  $\omega = (v_1, \dots, v_m)$  and  $P_0$  would be the probability measure induced by the joint distribution function  $F_{V_1, \dots, V_m}$ . If  $P_0$  has a density function  $f(v_1, \dots, v_m)$  with respect to ordinary integration, then for  $X = g(V_1, \dots, V_m)$  one has  $EX = \int g(v_1, \dots, v_m) f(v_1, \dots, v_m) dv_1 \dots dv_m$ , but without such a density, it is not possible to rely this way on  $dv_1 \dots dv_m$ . That is why, in achieving adequate generality, it is crucial to refer to a background probability measure  $P_0$  as the source of all the distributions that come up.

Despite that focus, a means is provided for considering alternatives  $P$  to  $P_0$ , and indeed this will be very important in subsequent discussions of risk and its dualization. Other probability measures  $P$  can enter the picture as long as the expected value  $E_P(X) = \int X(\omega)dP(\omega)$  can be expressed by  $E[XQ] = \int X(\omega)Q(\omega)dP_0(\omega)$  for some random variable  $Q$ , which is then called *the density of  $P$  with respect to  $P_0$*  with notation  $Q = dP/dP_0$ .<sup>85</sup> For instance, in the case where  $\Omega$  has finitely many elements  $\omega_k, k = 1, \dots, N$ , if  $P_0$  gives them equal weight  $1/N$  but  $P$  assigns probability  $p_k$  to  $\omega_k$ , then  $Q(\omega_k) = p_k N$ .

Another point needing emphasis is that little is really lost in supposing the existence of an underlying probability measure  $P_0$ , even if prospects of knowing much about it are low. Convenience in theory can be served nonetheless. In “robust optimization,” for example, direct probability is in principle avoided, and yet a so-called *uncertainty set* has to be constructed. That set, often identified through rough considerations of probability anyway, can be identified here with the space  $\Omega$ . The worst-case risk measure  $\mathcal{R}(X) = \sup X$ , which is the prime focus of “robust optimization,” is captured anyway as generated by considering all  $P$  alternative to  $P_0$  in the above sense, as will be explained below. Similarly, the “distributed worst-case” risk measure of Example 6 is covered without having to know very much about  $P_0$ .

The need to deal securely with expectations of random variables and certain products of random variables forces some restrictions. For any random variable  $X$ , the expressions  $\|X\|_p$  introduced earlier are well defined but could be  $\infty$ . It is common practice to work with the spaces<sup>86</sup>

$$\mathcal{L}^p(\Omega) = \mathcal{L}^p(\Omega, \mathcal{A}, P_0) = \left\{ X \mid \|X\|_p < \infty \right\}, \text{ where } \mathcal{L}^1(\Omega) \supset \dots \supset \mathcal{L}^p(\Omega) \supset \dots \supset \mathcal{L}^\infty(\Omega). \quad (6.2)$$

For any  $X$  in these spaces,  $EX$  is well defined and finite, but the situation for products of random variables, like  $XQ$  above, is more delicate. While there are options with  $X$  in one space and  $Q$  in another, no choice is perfect.

For our purposes here,  $\mathcal{L}^2(\Omega)$  has been taken as the platform. That has the simplifying advantage that  $E|XQ| < \infty$  for any  $X \in \mathcal{L}^2(\Omega)$  and  $Q \in \mathcal{L}^2(\Omega)$ . However, it does mean that, in considering alternative probability measures  $P$  with densities  $Q = dP/dP_0$  the restriction must be made to the cases where  $\int_\Omega (dP/dP_0)^2(\omega)dP_0 < \infty$ . Actually, though, this restriction makes little difference in the end, because other probability measures can adequately be mimicked by these (and for finite  $\Omega$  is no restriction at all).

Dualization concerns the development of “dual representations” of various functionals, also called “envelope representations,” which can yield major insights and provide tools for characterizing optimality. The functionals  $\mathcal{F}$  may in general take on  $\infty$  as a value (although usually  $-\infty$  is excluded), and some notation for handling that is needed. The *effective domain* of  $\mathcal{F}$  is the set

$$\text{dom } \mathcal{F} = \{ X \in \mathcal{L}^2(\Omega) \mid \mathcal{F}(X) < \infty \}. \quad (6.3)$$

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<sup>85</sup>Such measures  $P$  are said to be “absolutely continuous” with respect to  $P_0$ .

<sup>86</sup>When  $\Omega$  is a discrete set of  $N$  elements, these spaces coincide and can be identified with  $\mathbb{R}^N$ .

When  $\mathcal{F}$  is convex, this set is convex, but  $\mathcal{F}$  closed convex does not necessarily entail  $\text{dom } \mathcal{F}$  also being closed. The platform for dualization is a correspondence for closed convex functionals  $\mathcal{F}$ :<sup>87</sup> <sup>88</sup>

$$\begin{aligned} \mathcal{F} : \mathcal{L}^2 &\rightarrow (-\infty, \infty] \text{ closed convex, } \mathcal{F} \neq \infty \iff \exists \mathcal{G} : \mathcal{L}^2 \rightarrow (-\infty, \infty], \mathcal{G} \not\equiv \infty, \text{ with} \\ \mathcal{F}(X) &= \sup_{Q \in \mathcal{L}^2(\Omega)} \{ E[XQ] - \mathcal{G}(Q) \} \text{ for all } X. \end{aligned} \tag{6.4}$$

Moreover the lowest such  $\mathcal{G}$  is  $\mathcal{G} = \mathcal{F}^*$ , where  $\mathcal{F}^*$  is closed convex and given by

$$\mathcal{F}^*(Q) = \sup_{X \in \mathcal{L}^2(\Omega)} \{ E[XQ] - \mathcal{F}(X) \} \text{ for all } Q.$$

The functional  $\mathcal{F}^*$  is said to be conjugate to  $\mathcal{F}$ , which in turn is conjugate to  $\mathcal{F}^*$  through the first formula in (6.4) in the case of  $\mathcal{G} = \mathcal{F}^*$ , namely

$$\mathcal{F}(X) = \sup_{Q \in \mathcal{L}^2(\Omega)} \{ E[XQ] - \mathcal{F}^*(Q) \} \text{ for all } X. \tag{6.5}$$

The nonempty convex set  $\text{dom } \mathcal{F}^* = \{ Q \mid \mathcal{F}^*(Q) < \infty \}$  can replace  $\mathcal{L}^2(\Omega)$  in this formula, and similarly  $\text{dom } \mathcal{F}$  can replace  $\mathcal{L}^2(\Omega)$  in the first formula of (6.4). Here are some cases that will be especially important to us:<sup>89</sup>

$$\text{for } \mathcal{F} \text{ closed convex } \not\equiv \infty \quad \begin{cases} \mathcal{F}(0) = 0 \iff \inf \mathcal{F}^* = 0, \\ \mathcal{F}(X) \geq EX \iff \mathcal{F}^*(1) \leq 0, \\ \mathcal{F} \text{ is monotonic} \iff Q \geq 0 \text{ when } Q \in \text{dom } \mathcal{F}^*, \\ \mathcal{F} \text{ is pos. homog.} \iff \mathcal{F}^*(Q) = 0 \text{ when } Q \in \text{dom } \mathcal{F}^*, \end{cases} \tag{6.6}$$

(where the “1” in the second line refers to the constant r.v. with value 1.) The final case, with positive homogeneity, says that

$$\begin{aligned} &\text{there is a one-to-one correspondence between nonempty, closed, convex sets } \mathcal{Q} \subset \mathcal{L}^2(\Omega) \\ &\text{and closed convex pos. homogeneous functionals } \mathcal{F} : \mathcal{L}^2 \rightarrow (-\infty, \infty], \text{ given by} \\ \mathcal{F}(X) &= \sup_{Q \in \mathcal{Q}} E[XQ] \text{ for all } X, \quad \mathcal{Q} = \{ Q \mid E[XQ] \leq \mathcal{F}(X) \text{ for all } X \}. \end{aligned} \tag{6.7}$$

The second formula in (6.7) identifies  $\mathcal{Q}$  with  $\text{dom } \mathcal{F}^*$ . Any  $\mathcal{Q}$  for which the first formula holds must moreover have  $\text{dom } \mathcal{F}^*$  as its closed, convex hull.

**Envelope Theorem**<sup>90</sup>. *The functionals  $\mathcal{J}$  that are the conjugates  $\mathcal{R}^*$  of the regular measures of risk  $\mathcal{R}$  on  $\mathcal{L}^2(\Omega)$  are the closed convex functionals  $\mathcal{J}$  with effective domains  $\mathcal{Q} = \text{dom } \mathcal{J}$  such that*

- (a)  $EQ = 1$  for all  $Q \in \mathcal{Q}$ ,
- (b)  $0 = \mathcal{J}(1) \leq \mathcal{J}(Q)$  for all  $Q \in \mathcal{Q}$ ,
- (c) for each nonconstant  $X \in \mathcal{L}^2(\Omega)$  there exists  $Q \in \mathcal{Q}$  such that  $E[XQ] - EX > \mathcal{J}(Q)$ .

The dual representation of  $\mathcal{R}$  corresponding to  $\mathcal{J} = \mathcal{R}^*$  is

$$\mathcal{R}(X) = \sup_{Q \in \mathcal{Q}} \{ E[XQ] - \mathcal{J}(Q) \}. \tag{6.8}$$

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<sup>87</sup>See Theorem 5 of Rockafellar [1974]; this is the case of  $\mathcal{L}^2(\Omega)$  paired with itself through  $\langle X, Q \rangle = E[XQ]$ . The operation  $\mathcal{F} \rightarrow \mathcal{F}^*$  is called the Legendre-Fenchel transform.

<sup>88</sup>Saying  $\mathcal{F}^*$  is “lowest” means here that every  $\mathcal{G}$  with the indicated property satisfies  $\mathcal{G}(Q) \geq \mathcal{F}^*(Q)$  for all  $Q \in \mathcal{L}^2$

<sup>89</sup>The first is immediate from (6.5) with  $X = 1$ , while the second follows from (6.4) with  $Q = 1$ . In the third, the sufficiency comes from (6.5), and the necessity as well, because monotonicity of  $\mathcal{F}$  precludes the existence of a nonmonotonic affine functional  $\mathcal{L}$  with  $\mathcal{L}(X) \leq \mathcal{F}(X)$  for all  $X$ . The necessity in the fourth is clear from (6.4) (because positive homogeneity allows only 0 or  $\infty$  as the supremum); the sufficiency is obvious from (6.5).

<sup>90</sup>Most of the facts in this compilation, which follow from the general properties of conjugacy as above, are already well understood and have been covered, for instance, in Föllmer and Schied [2004]. The new aspects are the dualization of averseness in condition (c) and the final assertion, connecting with the dualization of regret.

Here  $\mathcal{R}$  is positively homogeneous if and only if  $\mathcal{J}(Q) = 0$  for all  $Q \in \mathcal{Q}$ , whereas  $\mathcal{R}$  is monotonic if and only if  $Q \geq 0$  for all  $Q \in \mathcal{Q}$ .

If  $\mathcal{V}$  is a regular measure of regret that projects to  $\mathcal{R}$ , then  $\mathcal{Q} = \{Q \in \text{dom } \mathcal{V}^* \mid EQ = 1\}$  and the conjugate  $\mathcal{J} = \mathcal{R}^*$  has  $\mathcal{J}(Q) = \mathcal{V}^*(Q)$  for  $Q \in \mathcal{Q}$ , but  $\mathcal{J}(Q) = \infty$  for  $Q \notin \mathcal{Q}$ .

The error measure  $\mathcal{E}$  paired with the regret measure  $\mathcal{V}$  has  $\mathcal{E}^*(X) = \mathcal{V}^*(X + 1)$ . Likewise, the deviation measure  $\mathcal{D}$  paired with the risk measure  $\mathcal{R}$  has  $\mathcal{D}^*(X) = \mathcal{R}^*(X + 1)$ .

**Risk envelopes and identifiers.** The convex set  $\mathcal{Q}$  in this theorem is called the *risk envelope* associated with  $\mathcal{R}$ , and a  $Q$  furnishing the maximum in (6.8) is a *risk identifier* for  $X$ .

The monotonic case in the theorem combines  $EQ = 1$  with  $Q \geq 0$  and thereby allows us to interpret each  $Q \in \mathcal{Q}$  as a probability density  $dP/dP_0$  describing an alternative probability measure  $P$  on  $\Omega$ . For positively homogeneous  $\mathcal{R}$ , the  $\mathcal{J}(Q)$  term drops out of the representation in (6.8) (by being 0). The formula then characterizes  $\mathcal{R}(X)$  as giving the worst “cost” that might result from considering the expected values  $E[XQ] = E_P[X]$  over all those alternative probability measures  $P$  having densities  $Q$  in the risk envelope  $\mathcal{Q}$ .

The nonhomogeneous case has a similar interpretation, but distinguishes within  $\mathcal{Q}$  a subset  $\mathcal{Q}_0$  consisting of the densities  $Q$  for which  $\mathcal{J}(Q) = 0$ , which always includes  $Q \equiv 1$  (the density of  $P_0$  with respect to itself). Densities  $Q$  that belong to  $\mathcal{Q}$  but not  $\mathcal{Q}_0$  have  $\mathcal{J}(Q) \in (0, \infty)$ . In (6.8) that term then drags the expectation down. In a sense,  $\mathcal{J}(Q)$  downgrades the importance of such densities.

The conjugates  $\mathcal{V}^*$  of regular measures of regret  $\mathcal{V}$  have virtually the same characterization as the conjugates  $\mathcal{R}^*$  in the theorem. Property (a) is omitted, but on the other hand there is a provision to enforce the property in (3.15) (in the cases when it is not guaranteed to hold automatically). This provision is that  $\mathcal{V}^*(C) < \infty$  for  $C$  near enough to 1.

Some examples of risk envelopes in the *positively homogeneous* case, where (6.8) holds with  $J(Q)$  omitted, are the following:<sup>91</sup>

$$\begin{aligned}\mathcal{R}(X) = EX + \lambda\sigma(X) &\longleftrightarrow \mathcal{Q} = \left\{ Q = 1 + \lambda Y \mid \|Y\|_2 \leq 1, EY = 0 \right\} \\ \mathcal{R}(X) = \text{CVaR}_\alpha(X) &\longleftrightarrow \mathcal{Q} = \left\{ Q \mid 0 \leq Q \leq \frac{1}{1-\alpha}, EQ = 1 \right\} \\ \mathcal{R}(X) = \sup X &\longleftrightarrow \mathcal{Q} = \left\{ Q \mid Q \geq 0, EQ = 1 \right\} \\ \mathcal{R}(X) = \sum_{k=1}^r \lambda_k \mathcal{R}_k(X) &\longleftrightarrow \mathcal{Q} = \left\{ Q = \sum_{k=1}^r \lambda_k Q_k \mid Q_k \in \mathcal{Q}_k \right\}, \text{ where } \mathcal{R}_k \longleftrightarrow \mathcal{Q}_k.\end{aligned}\tag{6.9}$$

Another illustration comes out of Example 6, which can now be formalized via (2.5) in terms of a partition of  $\Omega$  into disjoint subsets  $\Omega_k$  of probability  $p_k > 0$  with  $\sup_k X$  being the essential supremum of  $X$  on  $\Omega_k$  and  $E_k X$  being the conditional expectation  $E[X|\Omega_k]$ :

$$\mathcal{R}(X) = \sum_{k=1}^r p_k \sup_k X \longleftrightarrow \mathcal{Q} = \left\{ Q \geq 0 \mid p_k = E[Q|\Omega_k] = \int_{\Omega_k} Q(\omega) dP_0(\omega) \right\}.\tag{6.10}$$

The risk envelope  $\mathcal{Q}$  for the  $p$ -order superquantile risk measure of Example 12 has not specifically been worked out, but strong clues have been furnished by Dentcheva, Penev and Ruszczyński [2013]. The dual expression derived there indicates that the risk envelope in this case is a union of risk envelopes for mixed quantile risk measures like (2.7) (which are covered by the second and fourth cases of (6.9), except that finite sums need to be replaced by general “continuous” sums as in (2.8)).

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<sup>91</sup>These envelopes were worked out in Rockafellar et al. [2002]; see also Rockafellar et al. [2006a].

Examples beyond positive homogeneity, where nonzero values of  $\mathcal{J}$  may enter, are simple to work out in the expectation case:

For quadrangles in the Expectation Theorem, with regret  $\mathcal{V}(X) = E[v(X)]$ , the conjugate  $\mathcal{J} = \mathcal{R}^*$  of the risk measure  $\mathcal{R}$  projected from  $\mathcal{V}$  is given by

$$\mathcal{J}(Q) = \begin{cases} E[v^*(Q)] & \text{if } EQ = 1 \\ \infty & \text{if } EQ \neq 1 \end{cases} \quad \text{for the function } v^* \text{ conjugate to } v, \quad (6.11)$$

given by  $v^*(q) = \sup_x \{ xq - v(x) \}$ . The properties of  $v^*$  corresponding to those of  $v$  in (4.3) are that  $v^*$  is closed convex with  $v^*(1) = 0$ ,  $v^{*\prime}(1) = 0$ .

This holds from the description in Envelope Theorem of the  $\mathcal{J}$  in projection from  $\mathcal{V}$  because the functional conjugate to  $\mathcal{V}(X) = E[v(X)]$  is  $\mathcal{V}^*(Q) = E[v^*(Q)]$ .<sup>92</sup> The dualization of the properties of  $v$  to those of  $v^*$  comes from one-dimensional convex analysis; see Rockafellar [1970].

An especially interesting illustration is furnished by Example 8, where one has

$$v(x) = \exp x - 1, \quad v^*(q) = \begin{cases} q \log q - q & \text{if } q \geq 0, \\ \infty & \text{if } q < 0, \end{cases} \quad (6.12)$$

with  $0 \log 0 = 0$ , the usual convention. Through (6.11) this yields

$$\mathcal{R}(X) = \log E[\exp X] \longleftrightarrow \mathcal{J}(Q) = \begin{cases} E[Q \log Q] & \text{if } Q \geq 0, EQ = 1, \\ \infty & \text{otherwise.} \end{cases} \quad (6.13)$$

Here  $-\mathcal{J}(Q)$  is a well known expression for the *relative entropy* with respect to the probability measure  $P_0$  of the probability measure  $P$  having  $Q = dP/dP_0$ .<sup>93</sup>

Results in Rockafellar [1974] can exploit the general dualization of  $\mathcal{R}$  to  $\mathcal{J}$  through Lagrangian formats for optimization involving  $\mathcal{R}$  which generate *dual problems*. Even more powerful developments of optimization duality, tailored to the fine points of financial mathematics, have recently been contributed by Pennanen [2011]. For more insights on entropic modeling versus risk, see Grechuk et al. [2008], which emphasizes the role of deviation measures  $\mathcal{D}$  in place of risk measures  $\mathcal{R}$ .

Also coming out of the Envelope Theorem is further insight into the degree of nonuniqueness of the error measures  $\mathcal{E}$  that project to a specified deviation measure  $\mathcal{D}$ , or the regret measures  $\mathcal{V}$  that project to a specified risk measure  $\mathcal{R}$ . In the positively homogeneous case of  $\mathcal{V}$ , for instance, the conjugate  $\mathcal{V}^*$  has by (6.6), (6.7), the simple form that it is 0 on a certain closed, convex set  $\mathcal{K}$  but  $\infty$  outside of  $\mathcal{K}$ ; then  $\text{dom } \mathcal{V}^* = \mathcal{K}$ . The theorem says the risk envelope  $\mathcal{Q}$  determining the risk measure  $\mathcal{R}$  projected from  $\mathcal{V}$  has  $\mathcal{Q}$  equal to the intersection of  $\mathcal{K}$  with the hyperplane  $\{ Q \mid EQ = 1 \}$ . That intersection only uses one “slice” of  $\mathcal{K}$ . Different  $\mathcal{K}$ ’s that agree for this “slice” will give different  $\mathcal{V}$ ’s yielding the same  $\mathcal{R}$ . Discovering a “natural” antecedant  $\mathcal{V}$  for  $\mathcal{R}$  therefore amounts geometrically to discovering a “natural” extension  $\mathcal{K}$  of  $\mathcal{Q}$  beyond the hyperplane  $\{ Q \mid EQ = 1 \}$ .

The Envelope Theorem, as presented here, is based on duality theory in convex analysis, but the idea of expressing preferences through functionals defined by a max or min over a set of probability measures, as a representation of distrust or ambiguity, is far from new. In finance, the concept is often attributed to Artzner et al. [1999], but in statistics it can be traced to Huber [1981] and his *sublinear expectation* functionals. There is a strong echo also in the theory of preferences in economics, where a minimum of expected utility over a set of probability measures has been explored from various angles. For that literature, see Maccheroni et al. [2006], Strzalecki [2011], and their references.

<sup>92</sup>This follows a general rule of convex analysis in [Rockafellar, 1974, Theorem 21]. The “inner product” in the function space  $\mathcal{L}^2(\Omega)$  is  $\langle X, Q \rangle = E[XQ]$ .

<sup>93</sup>See Ben-Tal and Teboulle [2007] for more background. Another name for this is Kullbach-Leibler distance.

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